

Draft

JANUARY 2019

623 West Liberty St
Medina, OH 44256-2225
1-800-289-7668 option 6
FAX 330-725-5624
customerservice@rootcandles.com



A

Opening Order Minimum \$350
Re-order Minimum \$150

All prices are subject to change without notice

BILL TO	SHIP TO
----------------	----------------

<input type="checkbox"/> NEW CUSTOMER CO. NAME: _____ STREET 1: _____ STREET 2: _____ CITY: _____ STATE: _____ ZIP: _____	<input type="checkbox"/> NEW SHIP TO CO. NAME: _____ STREET 1: _____ STREET 2: _____ CITY: _____ STATE: _____ ZIP: _____
--	---

PHONE NUMBER () ()	FAX NUMBER () ()	BUYER/CONTACT *	SALES REP NAME
E-MAIL ADDRESS *		P.O. #	

* BUYER'S SIGNATURE _____

* Required Fields

As the Buyer Representative for a Retailer of Root Candles, I certify that the Root product is being purchased for retail sale to consumers and that it is not and will not be sold to other retailers, resellers, or distributors either within the United States or outside. As the Buyers Representative, I further understand that Root Candles is relying on this certification in agreeing to provide product for resale to consumers and that the business relationship will cease if this agreement is violated. By signing this agreement I agree to the terms and conditions of sale listed on the front of this form and understand accounts not paid within terms will incur a monthly handling charge of 1% on the amount past due or 12% "per annum"

REP # _____

ORDER DATE	_____
SHIP DATE	_____
CANCEL DATE	_____
SHOW ORDER <input type="checkbox"/>	OUT OF TERRITORY <input type="checkbox"/> NO B / O <input type="checkbox"/>

For new credit card customers, or new credit cards, make sure that the above required information is fully completed so that Root Customer Service can contact you

For existing credit card customers, please indicate the credit card type and last 4 digits

LAST 4 DIGITS OF CARD NUMBER _____



COMMENTS:	_____

B - PAGE TOTAL	
C - PAGE TOTAL	
D - PAGE TOTAL	
E - PAGE TOTAL	
F - PAGE TOTAL	
G - PAGE TOTAL	
GRAND TOTAL	

This form will be scanned using Optical Character Recognition software. For accuracy purposes, 1) USE A SOLID BLACK INK PEN 2) STAY WITHIN THE BOX 3) PRINT CLEARLY & CAREFULLY

Characters should look like this =

1	2	3	4	5	6	7	8	9	10
---	---	---	---	---	---	---	---	---	----

CONDITIONS OF SALE

MINIMUM OPENING ORDER: \$350.00 All new accounts will be approved by the territory salesperson, and all orders are subject to review and acceptance by The A. I. Root Company DBA Root Candles. All merchandise purchased is for resale only, and only at the location as shown on the order.

MINIMUM REORDER: \$150.00

EXPEDITE FEE: \$50.00 or 10% of the order The higher charge will be applicable.

BACK ORDERS: Root Candles makes every effort to ship orders complete. However, when a backorder does occur, Root Candles will ship a backorder that exceeds \$50.00 unless the customer indicates otherwise. A freight allowance is available on back orders if the original order qualified.

At the company's discretion, backorders under \$50.00 may be canceled without notification. Additionally, all back orders between December 1st and December 31st will be cancelled as of December 31st, and open backorders previous to December 1st will be canceled as of December 15th.

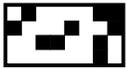
TERMS: Root Candles accepts MasterCard, Visa, or Discover. We require all transmitted orders to be signed by the customer. Phone orders do not require a signature. Net 30 day terms may be available upon credit approval by Root Candles following completion of Root Candles' credit review process.

SHIPPING: All orders are shipped with prepaid freight from Medina, Ohio added to the invoice. Root Candles offers an attractive freight allowance per shipment up to the full value of the freight per shipment on orders of \$600.00 or more shipped via standard ground transportation. This allowance is applied to the invoice and is earned only if the invoice is paid on time according to invoice terms. An invoice that is paid late forfeits the freight allowance

CREDITS AND RETURNS: Damaged merchandise must be reported to our Customer Service Department within 10 days of receipt. Product returns must be authorized and a return authorization number must be obtained from one of our customer service specialists. Returned merchandise is subject to our inspection before a credit will be issued. Merchandise returned due to a customer error is subject to a 25% restocking charge. If problems arise, please call us at 1-800-289-7668 (800-BUY-ROOT)

Terms and conditions are subject to change without notice.

TO EXPEDITE YOUR ORDER - ALWAYS RETURN PAGE A



Draft

CUST. # _____

NAME _____



B

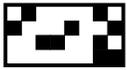
JANUARY 2019

Veriglass, Hive Glass, Votives, Honeycomb Traveler

Year-Round			Small Veri-Glass	Large Veri-Glass	Hive Glass	20 Hr Votive	Honeycomb Traveler
FRAGRANCE	COLOR	#	8873	8870	8859	15	8864
Blackberry Mango	Dahlia	244					
Blue Basil	Peacock	293					
Crisp Linen	Natural	137					
Drizzling Honey	Honeycomb	251					
English Lavender	Lavender	59					
French Vanilla	Ivory	17					
Ginger Patchouli	Taupe	45					
Hosta	Dark Olive	72					
Japanese Cedarwood	Natural	147					
Lavender Vanilla	Dewberry	246					
Lemon Frosted Scone	Jonquil	232					
Pineapple Papaya	Yellow	336					
Sampaquita	Beeswax	25					
Sparkling Champagne	Ivory	288					
Sugared Grapefruit	Buttercream	296					
Tangerine Lemongrass	Mandarin	41					
Tobacco Vanilla	Platinum	322					
Vineyard Chateau	Garnet	703					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:			6.50	10.00	15.00	22.10	5.00
UNIT PRICE:							
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			6	6	4	1 BX	1

Spring-Summer Seasonal January-June			Small Veri-Glass	Large Veri-Glass	Hive Glass	20 Hr Votive	Honeycomb Traveler
FRAGRANCE	COLOR	#	8873	8870	8859	15	8864
Apple Blossom	Green Apple	361					
Chocolate Chiffon	Almond	R355					
Coconut Palm	Natural	365					
Honeysuckle	Natural	335					
Lilac Sage	Celestial	721					
Ocean Shores	Azure	328					
Orange Blossom	Orange	363					
Peach Blossom	Peach	362					
Rose Petals	Rose	337					
Tahitian Mai Tai	Fuchsia	364					
Tea Leaf & Honey	Leaf	356					
Wild Strawberry	Red	278					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:			6.50	10.00	15.00	22.10	5.00
UNIT PRICE:							
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			6	6	4	1 BX	1

Fragrances can be mixed and matched



Draft

CUST. # _____

NAME _____



C

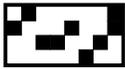
JANUARY 2019

Fall-Holiday Seasonal July-December			Small Veri- Glass	Large Veri- Glass	Hive Glass	20 Hr Votive	Honeycomb Traveler
FRAGRANCE	COLOR	#	8873	8870	8859	15	8864
Bayberry	Dark Green	69					
Candy Cane	Red	29					
Cinnamon Spice	Copper	266					
Fresh Balsam	Forest	171					
Hollyberry	Red	68					
Mulled Cider	Rust	19					
Pumpkin Spice	Laranja	210					
Salted Caramel	Caramel	281					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:							
UNIT PRICE:			6.50	10.00	15.00	22.10	5.00
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			6	6	4	1 BX	1

Fragrances can be mixed and matched

Bayberry Scented Tapers	9"
	207969
Bayberry/Sage	
UNIT OF MEASURE:	2/BX
TOTAL QUANTITY:	
UNIT PRICE:	4.95
COLUMN TOTALS:	

Advent		QTY	UNIT PRICE	TOTAL PRICE
Advent Candle Set	BX/4	2504	8.95	
Brass Holder	EA	2506	7.95	



Draft

CUST. # _____

NAME _____



D

JANUARY 2019

Seeking Balance			NEW!			
			15 OZ Large Spa	6.5 OZ Small Spa	4 OZ Spa Traveler	20 Hr Spa Votive
NAME	FRAGRANCE	#	9943	9941	9946	16
AWAKEN	BASIL & LIME	234				
DETOXIFY	SPEARMINT & TEA TREE OIL	235				
EMPOWER	LAVANDIN & PATCHOULI	329				
ENERGIZE	ROSEMARY EUCALYPTUS	228				
ENLIGHTEN	CEDAR VERBENA	229				
ILLUMINATE	JUNIPER ROSEWOOD	227				
INVIGORATE	POMELO PINE	298				
MEDITATE	VETIVER & OLIBANUM	283				
RELAX	GERANIUM LAVENDER	226				
RELIEVE	EUCALYPTUS MENTHOL	269				
REVITALIZE	CORIANDER & SAGE	354				
SEDUCE	PATCHOULI & ANISE	282				
UNIT OF MEASURE:			EA	EA	EA	BX/18
TOTAL QUANTITY:						
UNIT PRICE:			15.00	9.00	7.00	22.10
COLUMN TOTALS:						
ORDER IN QUANTITIES OF:			4	4	4	1 BX

Fragrances cannot be mixed

Honey Blends			NEW!			
Redesigned			13 OZ Glass W/Gift Box	8 OZ Glass W/Dust Cover	5.4 OZ Tin	20 Hr Votive
FRAGRANCE	COLOR	#	9801R	9803R	9802R	1R
Brewed Honey	NATURAL	339				
Drenched Honey	NATURAL	342				
Wooded Honey	NATURAL	343				
UNIT OF MEASURE:			EA	EA	EA	BX/18
TOTAL QUANTITY:						
UNIT PRICE:			15.00	9.00	7.50	22.50
COLUMN TOTALS:						
ORDER IN QUANTITIES OF:			4	4	4	1 BX

Fragrances cannot be mixed



Draft

CUST. # _____

NAME _____



F

JANUARY 2019

Root Timberline Pillars		3 x 3	3 x 6	3 x 9
Year-Round	#	333	336	339
Abyss	220			
Beeswax	25			
Black	40			
Buttercream	184			
Dark Olive	72			
Garnet	78			
Ivory	17			
Mandarin	41			
Platinum	PLT			
Red	68			
Sky	276			
Taupe	45			
White	147			
Willow	350			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				

Spring-Summer Seasonal		3 x 3	3 x 6	3 x 9
January-June	#	333	336	339
Marine	366			
Rose	337			
Violet	367			
Yellow	336			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				

Fall-Holiday Seasonal		3 x 3	3 x 6	3 x 9
July-December	#	333	336	339
Aubergine	219			
Autumn	44			
Dark Green	69			
Rust	19			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				

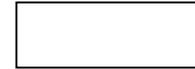


Draft

CUST. # _____

NAME _____

JANUARY 2019



G

Unscented

			QTY	UNIT PRICE	TOTAL PRICE
10 HR VOTIVE UNSCENTED 12S	DZ	10117U		4.80	
10 HR VOTIVE UNSCENTED18S	BX	11117U		6.00	
TEALIGHT 4HR. CLEAR CUP	BX/8	131015		4.50	
TEALIGHT 4 HR. CLEAR CUP - BULK	BX/ 250	131015B		85.00	
TEALIGHT TIN CUP 4HR. - BULK	BX/ 250	300B		62.50	
VOTIVE 4HR/BULK 576 PIECES	CS	04A		95.04	
VOTIVE 6HR/BULK 576 PIECES	CS	06A		106.56	
VOTIVE 8HR/BULK 576 PIECES	CS	08A		118.08	
VOTIVE 10HR/BULK 288 PIECES	CS	10A		66.24	
VOTIVE 15HR/BULK 144 PIECES	CS	15A		49.66	
VOTIVE 20HR/BULK 90 PIECES	BX/90	46A90		69.30	
3 x3 UNSCENTED TIMBERLINE IVORY	EA	33317U		8.25	
3X6 UNSCENTED TIMBERLINE IVORY	EA	33617U		10.00	
3X9 UNSCENTED TIMBERLINE IVORY	EA	33917U		12.00	
3 x3 UNSCENTED TIMBERLINE WHITE	EA	333147U		8.25	
3X6 UNSCENTED TIMBERLINE WHITE	EA	336147U		10.00	
3X9 UNSCENTED TIMBERLINE WHITE	EA	339147U		12.00	

Fixtures

WOOD SECTIONAL PREMIERE FIXTURES					
#	U/M	QTY	UNIT PRICE	TOTAL PRICE	
99384TSECT	48" EBONY EA			1095.00	
EXTRA SHELVING					
99384TGSO	48" EBONY EA			65.00	
HIVE 360° WATERFALL FIXTURE					
EXPSBDISPLAY		EA		1095.00	
HONEYBEE 48 DISPLAY					
EXPLEGDISPLAY1		EA		1095.00	
HONEYBEE 48 ADDITIONAL SHELVES					
EXPLEGDISPLAYSHELF		EA		125.00	
CRATE DISPLAY					
EXP2016CRATE		EA		75.00	
HONEY BLENDS CRATE					
99406	WHITE	EA		75.00	
3 HONEYCOMB ACCENT DISPLAY					
EXPHCDISPLAY		EA		200.00	

Accessories & POP

CANDLE HOLDERS	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
CLEAR OYSTER GLASS	DZ	991312		24.00	
CLEAR ST. SIDE GLASS	36/BX	993500		33.60	
PLAINWALL - CLEAR	DZ	993000		34.20	
PLAINWALL - AMBER	DZ	993009		34.20	
PLAINWALL - DARK BLUE	DZ	993079		34.20	
PLAINWALL - DARK GREEN	DZ	993069		34.20	
PLAINWALL - RUBY	DZ	993068		34.20	
POP					
CANDLE CATALOG	EA	03CAT		N/C	
ORDER FORM SINGLE SHEET	EA	03OFS		N/C	
ACRYLIC BURN GUIDE HOLDER	EA	999020		N/C	
BURNGUIDE/HISTORY BROCHURE	50/PK	999092		10.00	
CLEAR ACRYLIC 5 X 7 EASEL	EA	999081		2.00	
5 X 7 ACRYLIC EASEL HONEY BLENDS IMAGES	EA	999089		2.00	

Specialty & Miscellaneous

SPECIALTY	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
CANDLE FAST	BX/50	9984		65.00	
32 OZ. WAX RMVR	EA	9988		18.00	

All Wood Premiere and Wood Hutch, Displays ship with five (5) Shelves

Crate Programs

PROGRAMS	PROMOCODE#	U/M	QTY	UNIT PRICE	TOTAL PRICE
VALENTINE'S DAY COLLECTION	03PROMOCVAL	EA		431.10	
MOTHER'S DAY COLLECTION	03PROMOCMOM	EA		431.10	
SPRING BLOSSOMS COLLECTION	03PROMOCSPR	EA		431.10	
SUMMER ESCAPE COLLECTION	03PROMOSUMES	EA		431.10	
SEEKING BALANCE CRATE	03PROMOCSEB	EA		432.00	
SEEKING BALANCE SAMPLER CRATE	03PROMOSBNEW	EA		438.30	
HONEY BLENDS	03PROMOHB2	EA		513.00	

NOTE : Crate Program details are available on the Root Retail Portal(www.rootretailportal.com)