



Draft

JANUARY 2021

623 West Liberty St
Medina, OH 44256-2225
1-800-289-7668 option 6
FAX 330-725-5624
customerservice@rootcandles.com



Opening Order Minimum \$350

Re-order Minimum \$150

All prices are subject to change without notice

A

CUSTOMER #				SHIP TO																						
BILL TO		-																								
<input type="checkbox"/> NEW CUSTOMER				<input type="checkbox"/> NEW SHIP TO																						
CO. NAME: _____																										
STREET 1: _____																										
STREET 2: _____																										
CITY: _____ STATE: _____ ZIP: _____		CITY: _____ STATE: _____ ZIP: _____																								
PHONE NUMBER ()	FAX NUMBER ()	BUYER/CONTACT *		SALES REP NAME																						
E-MAIL ADDRESS *		P.O. #																								
* BUYER'S SIGNATURE _____ <table border="1" style="float: right; margin-top: 10px;"> <tr><td>ORDER DATE</td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td>SHIP DATE</td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td>CANCEL DATE</td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td>SHOW ORDER</td><td><input type="checkbox"/></td><td>OUT OF TERRITORY</td><td><input type="checkbox"/></td><td>NO B/O</td><td><input type="checkbox"/></td></tr> </table>						ORDER DATE					SHIP DATE					CANCEL DATE					SHOW ORDER	<input type="checkbox"/>	OUT OF TERRITORY	<input type="checkbox"/>	NO B/O	<input type="checkbox"/>
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SHOW ORDER	<input type="checkbox"/>	OUT OF TERRITORY	<input type="checkbox"/>	NO B/O	<input type="checkbox"/>																					

* Required Fields

As the Buyer Representative for a Retailer of Root Candles, I certify that the Root product is being purchased for retail sale to consumers and that it is not and will not be sold to other retailers, resellers, or distributors either within the United States or outside. As the Buyers Representative, I further understand that Root Candles is relying on this certification in agreeing to provide product for resale to consumers and that the business relationship will cease if this agreement is violated. By signing this agreement I agree to the terms and conditions of sale listed on the front of this form and understand accounts not paid within terms will incur a monthly handling charge of 1% on the amount past due or 12% "per annum"

For new credit card customers, or new credit cards, make sure that the above required information is fully completed so that Root Customer Service can contact you

For existing credit card customers, please indicate the credit card type and last 4 digits

LAST 4 DIGITS OF CARD NUMBER

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COMMENTS:

B - PAGE TOTAL	
C - PAGE TOTAL	
D - PAGE TOTAL	
E - PAGE TOTAL	
F - PAGE TOTAL	
G - PAGE TOTAL	
H - PAGE TOTAL	
GRAND TOTAL	

This form will be scanned using Optical Character Recognition software. For accuracy purposes,
1) USE A SOLID BLACK INK PEN 2) STAY WITHIN THE BOX 3) PRINT CLEARLY & CAREFULLY

Characters should look like this =

1	2	3	4	5	6	7	8	9	10
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CONDITIONS OF SALE

MINIMUM OPENING ORDER: \$350.00 All new accounts will be approved by the territory salesperson, and all orders are subject to review and acceptance by The A. I. Root Company DBA Root Candles. All merchandise purchased is for resale only, and only at the location as shown on the order.

MINIMUM REORDER: \$150.00

EXPEDITE FEE: \$50.00 or 10% of the order The higher charge will be applicable.

BACK ORDERS: Root Candles makes every effort to ship orders complete. However, when a backorder does occur, Root Candles will ship a backorder that exceeds \$50.00 unless the customer indicates otherwise. A freight allowance is available on back orders if the original order qualified.

At the company's discretion, backorders under \$50.00 may be canceled without notification. Additionally, all back orders between December 1st and December 31st will be cancelled as of December 31st, and open backorders previous to December 1st will be canceled as of December 15th.

TERMS: Root Candles accepts MasterCard, Visa, or Discover. We require all transmitted orders to be signed by the customer. Phone orders do not require a signature. Net 30 day terms may be available upon credit approval by Root Candles following completion of Root Candles' credit review process.

SHIPPING: All orders are shipped with prepaid freight from Medina, Ohio added to the invoice. Root Candles offers an attractive freight allowance per shipment up to the full value of the freight per shipment on orders of \$600.00 or more shipped via standard ground transportation. This allowance is applied to the invoice and is earned only if the invoice is paid on time according to invoice terms. An invoice that is paid late forfeits the freight allowance

CREDITS AND RETURNS: Damaged merchandise must be reported to our Customer Service Department within 10 days of receipt. Product returns must be authorized and a return authorization number must be obtained from one of our customer service specialists. Returned merchandise is subject to our inspection before a credit will be issued. Merchandise returned due to a customer error is subject to a 25% restocking charge. If problems arise, please call us at 1-800-289-7668 (800-BUY-ROOT)

Terms and conditions are subject to change without notice.

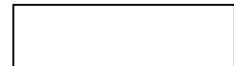
TO EXPEDITE YOUR ORDER - ALWAYS RETURN PAGE A



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JANUARY 2021

Veriglass, 3-Wick Hive, Votives, Honeycomb Traveler

NEW!

Year-Round

FRAGRANCE	COLOR	#	Small Veri-Glass	Large Veri-Glass	3-Wick Hive	20 Hr Votive	Honeycomb Traveler	Tealights
Blackberry Mango	Dahlia	244						
Creamed Honey	Beeswax	413						X
Crisp Linen	Sky	137S						X
English Lavender	Lavender	59						
French Vanilla	Ivory	17						X
Ginger Patchouli	Taupe	45						X
Hosta	Dark Olive	72						X
Japanese Cedarwood	Natural	147						
Lavender Vanilla	Dewberry	246						X
Mineral Salts	Mineral	386						X
Peach Blossom	Peach	362						
Pineapple Papaya *	Yellow	336						X
Sampaquita *	Beeswax	25						X
Sparkling Champagne	Ivory	288						X
Sugared Grapefruit	Buttercream	296						X
Tangerine Lemongrass	Mandarin	41						
Tea Leaf & Honey	Leaf	356						X
Teak & Orchid	Orchid	385						X
Tobacco Vanilla	Platinum	322						
Vineyard Chateau	Garnet	703						X
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA	Bx/8
TOTAL QUANTITY:								
UNIT PRICE:			6.50	10.00	12.50	22.10	5.00	5.00
COLUMN TOTALS:								
ORDER IN QUANTITIES OF:			1	1	1	1 BX	1	1 BX

2021 Seasonal

FRAGRANCE	COLOR	#	Small Veri-Glass	Large Veri-Glass	3-Wick Hive	20 Hr Votive	Honeycomb Traveler
Pink Rosé ~	Blush	382					
Rose Bouquet ~	Red	383					
White Chocolate Strawberry ~	Natural	411					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:							
UNIT PRICE:			6.50	10.00	12.50	22.10	5.00
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			1	1	1	1 BX	1

* While supplies last

~ Available December

NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE

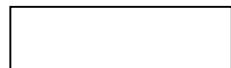


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C

2021 Fall & Holiday Seasonal			Small Veri-Glass	Large Veri-Glass	3-Wick Hive *	3-Wick Honeycomb	20 Hr Votive	Honeycomb Traveler
FRAGRANCE	COLOR	#	8873	8870	8858	6312	15	8864
Bayberry	Dark Green	69				X		
Bourbon Pear	Butterscotch	380			X			
Candy Cane	Red	29				X		
Cinnamon Spice	Copper	266				X		
Winter Balsam	Forest	171				X		
Hollyberry	Red	68				X		
Mulled Cider	Rust	19			X			
Pumpkin Spice	Pumpkin	210			X			
UNIT OF MEASURE:			EA	EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:								
UNIT PRICE:			6.50	10.00	12.50	12.50	22.10	5.00
COLUMN TOTALS:								
ORDER IN QUANTITIES OF:			1	1	1	1	1 BX	1

* While supplies last

Bayberry Scented Tapers		9"
207969		
Bayberry/Sage		
UNIT OF MEASURE:		2/BX
TOTAL QUANTITY:		
UNIT PRICE:		4.95
COLUMN TOTALS:		

Advent		U/M	#	QTY	UNIT PRICE	TOTAL PRICE
Advent Candle Set		BX/4	2504		8.95	
Brass Holder		EA	2506		7.95	

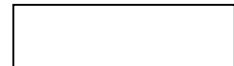


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2021 La Fleur Collection				
Limited Edition			NEW!	
FRAGRANCE	COLOR	#	3-Wick 14 oz	Medium 8.5 oz
Hydrangea	Hydrangea	420		
Peony	Peony	419		
Violet	Violet	418		
UNIT OF MEASURE:			EA	EA
TOTAL QUANTITY:				
UNIT PRICE:			12.50	8.50
COLUMN TOTALS:			6.50	22.50
ORDER IN QUANTITIES OF:			1	4
			4	1 BX

2021 Elements Collection				
Limited Edition			NEW!	
FRAGRANCE	COLOR	#	3-Wick 14.5 oz	2-Wick 10.5 oz
Air	Platinum	414		
Earth	Dark Green	415		
Fire	Ember	416		
Water	Abyss	417		
UNIT OF MEASURE:			EA	EA
TOTAL QUANTITY:				
UNIT PRICE:			12.50	10.00
COLUMN TOTALS:			7.50	5.00
ORDER IN QUANTITIES OF:			1	4
			4	1 BX

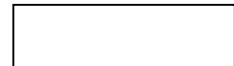


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Seeking Balance			12 OZ Spa	8 OZ Medium Spa	6.5 OZ Original Spa	4 OZ Spa Traveler	20 Hr Spa Votive
NAME	FRAGRANCE	#	9944	9942	9941	9946	16
Awaken	Basil & Lime	234					
Empower	Lavadin & Patchouli	329					
Energize	Rosemary Eucalyptus	228					
Enlighten	Cedar Verbena	229					
Illuminate	Juniper Rosewood	227					
Invigorate *	Pomelo Pine	298					
Purify	Lemongrass & Sea Salt	368					
Reflect	Tonka & Cedarwood	327					
Relax	Geranium Lavender	226					
Relieve	Eucalyptus Menthol	269					
Revitalize	Coriander & Sage	354					
Seduce	Patchouli & Anise	282					
Uplift	Lemon & Bergamont	412					
UNIT OF MEASURE:			EA	EA	EA	EA	BX/18
TOTAL QUANTITY:							
UNIT PRICE:			12.50	10.00	9.00	7.00	22.10
COLUMN TOTALS:			1	4	4	4	1 BX
ORDER IN QUANTITIES OF:							

NEW!

* While supplies last

Seeking Balance Essentials			6 OZ Essential Spa
FRAGRANCE	COLOR	#	9945
Basil	Basil	402	
Cedar	Cedar	403	
Eucalyptus	Eucalyptus	401	
Geranium	Geranium	399	
Juniper	Juniper	404	
Lavandin	Lavandin	400	
Lavender	Lavender	405	
Lime	Lime	408	
Patchouli	Patchouli	406	
Rosemary	Rosemary	407	
Rosewood	Rosewood	410	
Verbena	Verbena	409	
UNIT OF MEASURE:			EA
TOTAL QUANTITY:			
UNIT PRICE:			6.50
COLUMN TOTALS:			
ORDER IN QUANTITIES OF:			4

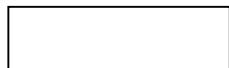


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ROOT[®]
AMERICAN MADE CANDLES

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JANUARY 2021

NEW!

Unscented Dinner Candles		Grecian		Timberline				Smooth Arista		Dipped Tapers		Double Hung Tapers	
		1-1/4" Collenettes		1-1/4" Collenettes			7/8" Arista		7/8" Arista		7/8" Taper		7/8" Taper
Year-Round		7"	9"	5"	7"	9"	9"	12"	9"	12"	9"	12"	12"
COLOR	#	97	19	595	597	519	589	582	89	82	79	72	# 72
Abyss	220												X X
Beeswax	25												25PR
Black	40												X X
Buttercream	184												X X
Dark Olive	72												72PR
Garnet	78												78PR
Ivory	17												17PR
Mandarin	41												X X
Platinum	PLT												X X
Red	68												68PR
Rose *	337												X X
Sky	276												X X
Stone	195												X X
Taupe	45												X X
White	147												147PR
Willow	42												X X
UNIT OF MEASURE		Bx/4		Bx/8		Bx/4		Bx/12		Bx/12		Bx/12	
TOTAL QUANTITY													Bx/6 PR
UNIT PRICE		13.75	16.25	21.20	13.75	16.25	21.00	25.00	21.00	25.00	18.25	22.00	20.00
COLUMN TOTALS													

NEW!

2021 Seasonal		Grecian		Timberline				Smooth Arista		Dipped Tapers			
		1-1/4" Collenettes		1-1/4" Collenettes			7/8" Arista		7/8" Arista		7/8" Taper		
COLOR	#	97	19	595	597	519	589	582	89	82	79	# 72	
Blossom	7590C											7590CR	
Marine	366											366	
Peach *	362											362	
Yellow *	336											336	
UNIT OF MEASURE		Bx/4		Bx/8		Bx/4		Bx/12		Bx/12		Bx/12	
TOTAL QUANTITY													
UNIT PRICE		13.75	16.25	21.20	13.75	16.25	21.00	25.00	21.00	25.00	18.25	22.00	
COLUMN TOTALS													

NEW!

2021 Fall & Holiday Seasonal		Grecian		Timberline				Smooth Arista		Dipped Tapers			
		1-1/4" Collenettes		1-1/4" Collenettes			7/8" Arista		7/8" Arista		7/8" Taper		
COLOR	#	97	19	595	597	519	589	582	89	82	79	72	
Aubergine*	219												
Autumn *	44												
Butterscotch	380												
Dark Green	69												
Pumpkin	210												
Rust	19												
UNIT OF MEASURE		Bx/4		Bx/8		Bx/4		Bx/12		Bx/12		Bx/12	
TOTAL QUANTITY													
UNIT PRICE		13.75	16.25	21.20	13.75	16.25	21.00	25.00	21.00	25.00	18.25	22.00	
COLUMN TOTALS													

* While supplies last

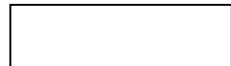
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Year-Round		Root Timberline Pillars		
COLOR	#	3 x 3	3 x 6	3 x 9
Abyss	220			
Beeswax	25			
Black	40			
Buttercream	296			
Dark Olive	72			
Garnet	703			
Ivory	17			
Mandarin	41			
Platinum	PLT			
Red	68			
Rose	337			
Sky	276			
Stone	195			
Taupe	45			
White	147			
Willow	350			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				

NEW!

2021 Seasonal		3 x 3	3 x 6	3 x 9
COLOR	#	333	336	339
Blossom	7590C			
Marine	366			
Peach	362			
Yellow	336			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				

NEW!

2021 Fall & Holiday Seasonal		3 x 3	3 x 6	3 x 9
COLOR	#	333	336	339
Aubergine	219			
Autumn	44			
Butterscotch	380			
Dark Green	69			
Pumpkin	210			
Rust	19			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				

NEW!

NEW!

* While supplies last



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Unscented

	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
10 HR VOTIVE UNSCENTED 12S	DZ	10117U		4.80	
10 HR VOTIVE UNSCENTED18S	BX	11117U		6.00	
20 HR VOTIVE UNSCENTED	BX/18	115U		18.63	
TEALIGHT 4HR. CLEAR CUP	BX/8	131015		4.50	
TEALIGHT 4 HR. CLEAR CUP - BULK	BX/ 250	131015B		85.00	
TEALIGHT TIN CUP 4HR. - BULK	BX/ 250	300B		62.50	
VOTIVE 4HR/BULK 576 PIECES	CS	04A		95.04	
VOTIVE 6HR/BULK 576 PIECES	CS	06A		106.60	
VOTIVE 8HR/BULK 576 PIECES	CS	08A		118.10	
VOTIVE 10HR/BULK 288 PIECES	CS	10A		66.24	
VOTIVE 15HR/BULK 144 PIECES	CS	15A		49.66	
VOTIVE 20HR/BULK 90 PIECES	BX/90	46A90		69.30	

Accessories & POP

CANDLE HOLDERS	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
CLEAR OYSTER GLASS	DZ	991312		24.00	
CLEAR ST. SIDE GLASS	36/BX	993500		33.60	
PLAINWALL - CLEAR	DZ	993000		34.20	
PLAINWALL - AMBER	DZ	993009		34.20	
PLAINWALL - DARK BLUE	DZ	993079		34.20	
PLAINWALL - DARK GREEN	DZ	993069		34.20	
PLAINWALL - RUBY	DZ	993068		34.20	
POP					
CANDLE CATALOG	EA	03CAT		N/C	
ORDER FORM SINGLE SHEET	EA	03OFS		N/C	
ACRYLIC BURN GUIDE HOLDER	EA	999020		N/C	
BURNGUIDE/HISTORY BROCHURE	50/PK	999092		10.00	
CLEAR ACRYLIC 5 X 7 EASEL	EA	999081		2.00	

Specialty & Miscellaneous

SPECIALTY	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
CANDLE FAST	BX/50	9984		65.00	
32 OZ. WAX RMVR	EA	9988		18.00	

**Fixtures**

#	U/M	QTY	UNIT PRICE	TOTAL PRICE
HONEYBEE 48" DISPLAY				
EXPLEGDISPLAY1		EA		1095.00
HONEYBEE 48" ADDITIONAL SHELVES				
EXPLEGDISPLAYSHELF		EA		125.00
3 HONEYCOMB ACCENT DISPLAY				
EXPHCDISPLAY		EA		200.00
ROOT CRATE				
EXP2019CRATE		EA		75.00

Honeybee 48" Display includes 7 adjustable shelves

Crate Programs

PROGRAMS	PROMOCODE#	U/M	QTY	UNIT PRICE	TOTAL PRICE
SEEKING BALANCE CRATE	03PROMOCSB	EA		504.00	
SEEKING BALANCE ESSENTIALS	03PROMOBESS	EA		612.00	
SEEKING BALANCE HUTCH PROGRAM	03PROMOSB48	EA		2690.40	
SPA COLLECTION	03PROMOSPA	EA		555.60	
FOUGERE COLLECTION	03PROMOFOUGERE	EA		555.60	
LA FLEUR COLLECTION	03PROMOLAFLEUR	EA		543.00	
ELEMENTS COLLECTION	03PROMOELEMENT	EA		560.00	
JANUARY- JUNE SEASONAL					
VALENTINE'S DAY COLLECTION	03PROMOCVAL	EA		555.60	
MOTHER'S DAY COLLECTION	03PROMOCMOM	EA		555.60	
SUMMER FRUIT COLLECTION	03PROMOSUMMER	EA		555.60	

NOTE : Crate Program details are available on the Root Retail Portal(www.rootretailportal.com)