



Draft

JANUARY 2021

623 West Liberty St  
Medina, OH 44256-2225  
1-800-289-7668 option 6  
FAX 330-725-5624  
customerservice@rootcandles.com



A

Opening Order Minimum \$350  
Re-order Minimum \$150

All prices are subject to change without notice

|  |   |  |                |
|--|---|--|----------------|
| <b>BILL TO</b>   |   | <b>SHIP TO</b>   |                |
| CUSTOMER # <input type="text"/>  |   |  |                |
| <input type="checkbox"/> NEW CUSTOMER  |   | <input type="checkbox"/> NEW SHIP TO   |                |
| CO. NAME: <input type="text"/>   |   | CO. NAME: <input type="text"/>   |                |
| STREET 1: <input type="text"/>   |   | STREET 1: <input type="text"/>   |                |
| STREET 2: <input type="text"/>   |   | STREET 2: <input type="text"/>   |                |
| CITY: <input type="text"/> STATE: <input type="text"/> ZIP: <input type="text"/> |   | CITY: <input type="text"/> STATE: <input type="text"/> ZIP: <input type="text"/> |                |
| PHONE NUMBER<br>( <input type="text"/> ) ( <input type="text"/> )                | FAX NUMBER<br>( <input type="text"/> ) ( <input type="text"/> ) | BUYER/CONTACT<br>★   | SALES REP NAME |
| E-MAIL ADDRESS<br>★  |   | P.O. # <input type="text"/>  |                |

★ BUYER'S SIGNATURE 

## ★ Required Fields

As the Buyer Representative for a Retailer of Root Candles, I certify that the Root product is being purchased for retail sale to consumers and that it is not and will not be sold to other retailers, resellers, or distributors either within the United States or outside. As the Buyers Representative, I further understand that Root Candles is relying on this certification in agreeing to provide product for resale to consumers and that the business relationship will cease if this agreement is violated. By signing this agreement I agree to the terms and conditions of sale listed on the front of this form and understand accounts not paid within terms will incur a monthly handling charge of 1% on the amount past due or 12% "per annum"

For new credit card customers, or new credit cards, make sure that the above required information is fully completed so that Root Customer Service can contact you

For existing credit card customers, please indicate the credit card type and last 4 digits

LAST 4 DIGITS OF CARD NUMBER REP # ORDER DATE SHIP DATE CANCEL DATE SHOW ORDER ☐ OUT OF TERRITORY ☐ NO B / O ☐

|                  |                      |
|------------------|----------------------|
| <b>COMMENTS:</b> | <input type="text"/> |
|                  | <input type="text"/> |
|                  | <input type="text"/> |
|                  | <input type="text"/> |

|                |  |
|----------------|--|
| B - PAGE TOTAL |  |
| C - PAGE TOTAL |  |
| D - PAGE TOTAL |  |
| E - PAGE TOTAL |  |
| F - PAGE TOTAL |  |
| G - PAGE TOTAL |  |
| H - PAGE TOTAL |  |
| GRAND TOTAL    |  |

This form will be scanned using Optical Character Recognition software. For accuracy purposes,  
1) USE A SOLID BLACK INK PEN 2) STAY WITHIN THE BOX 3) PRINT CLEARLY & CAREFULLY

Characters should look like this = 

## CONDITIONS OF SALE

**MINIMUM OPENING ORDER:** \$350.00 All new accounts will be approved by the territory salesperson, and all orders are subject to review and acceptance by The A. I. Root Company DBA Root Candles. All merchandise purchased is for resale only, and only at the location as shown on the order.

**MINIMUM REORDER:** \$150.00

**EXPEDITE FEE:** \$50.00 or 10% of the order The higher charge will be applicable.

**BACK ORDERS:** Root Candles makes every effort to ship orders complete. However, when a backorder does occur, Root Candles will ship a backorder that exceeds \$50.00 unless the customer indicates otherwise. A freight allowance is available on back orders if the original order qualified.

At the company's discretion, backorders under \$50.00 may be canceled without notification. Additionally, all back orders between December 1st and December 31st will be cancelled as of December 31st, and open backorders previous to December 1st will be canceled as of December 15th.

**TERMS:** Root Candles accepts MasterCard, Visa, or Discover. We require all transmitted orders to be signed by the customer. Phone orders do not require a signature. Net 30 day terms may be available upon credit approval by Root Candles following completion of Root Candles' credit review process.

**SHIPPING:** All orders are shipped with prepaid freight from Medina, Ohio added to the invoice. Root Candles offers an attractive freight allowance per shipment up to the full value of the freight per shipment on orders of \$600.00 or more shipped via standard ground transportation. This allowance is applied to the invoice and is earned only if the invoice is paid on time according to invoice terms. An invoice that is paid late forfeits the freight allowance

**CREDITS AND RETURNS:** Damaged merchandise must be reported to our Customer Service Department within 10 days of receipt. Product returns must be authorized and a return authorization number must be obtained from one of our customer service specialists. Returned merchandise is subject to our inspection before a credit will be issued. Merchandise returned due to a customer error is subject to a 25% restocking charge. If problems arise, please call us at 1-800-289-7668 (800-BUY-ROOT)

Terms and conditions are subject to change without notice.

TO EXPEDITE YOUR ORDER - ALWAYS RETURN PAGE A



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B

JANUARY 2021

**Veriglass, 3-Wick Hive, Votives, Honeycomb Traveler**

NEW!

| <b>Year-Round</b>       |             |      | <b>Small Veri-Glass</b> | <b>Large Veri-Glass</b> | <b>3-Wick Hive</b> | <b>20 Hr Votive</b> | <b>Honeycomb Traveler</b> | <b>Tealights</b> |
|-------------------------|-------------|------|-------------------------|-------------------------|--------------------|---------------------|---------------------------|------------------|
| FRAGRANCE               | COLOR       | #    | 8873                    | 8870                    | 8858               | 15                  | 8864                      | 1510             |
| Blackberry Mango        | Dahlia      | 244  |                         |                         |                    |                     |                           |                  |
| Creamed Honey           | Beeswax     | 413  |                         |                         |                    |                     |                           | X                |
| Crisp Linen             | Sky         | 137S |                         |                         |                    |                     |                           | X                |
| English Lavender        | Lavender    | 59   |                         |                         |                    |                     |                           |                  |
| French Vanilla          | Ivory       | 17   |                         |                         |                    |                     |                           | X                |
| Ginger Patchouli        | Taupe       | 45   |                         |                         |                    |                     |                           | X                |
| Hosta                   | Dark Olive  | 72   |                         |                         |                    |                     |                           | X                |
| Japanese Cedarwood      | Natural     | 147  |                         |                         |                    |                     |                           |                  |
| Lavender Vanilla        | Dewberry    | 246  |                         |                         |                    |                     |                           | X                |
| Mineral Salts           | Mineral     | 386  |                         |                         |                    |                     |                           | X                |
| Peach Blossom           | Peach       | 362  |                         |                         |                    |                     |                           |                  |
| Pineapple Papaya ★      | Yellow      | 336  |                         |                         |                    |                     |                           | X                |
| Sampaquita ★            | Beeswax     | 25   |                         |                         |                    |                     |                           | X                |
| Sparkling Champagne     | Ivory       | 288  |                         |                         |                    |                     |                           | X                |
| Sugared Grapefruit      | Buttercream | 296  |                         |                         |                    |                     |                           | X                |
| Tangerine Lemongrass    | Mandarin    | 41   |                         |                         |                    |                     |                           |                  |
| Tea Leaf & Honey        | Leaf        | 356  |                         |                         |                    |                     |                           | X                |
| Teak & Orchid           | Orchid      | 385  |                         |                         |                    |                     |                           | X                |
| Tobacco Vanilla         | Platinum    | 322  |                         |                         |                    |                     |                           |                  |
| Vineyard Chateau        | Garnet      | 703  |                         |                         |                    |                     |                           | X                |
| UNIT OF MEASURE:        |             |      | EA                      | EA                      | EA                 | Bx/18               | EA                        | Bx/8             |
| TOTAL QUANTITY:         |             |      |                         |                         |                    |                     |                           |                  |
| UNIT PRICE:             |             |      | 6.50                    | 10.00                   | 12.50              | 22.10               | 5.00                      | 5.00             |
| COLUMN TOTALS:          |             |      |                         |                         |                    |                     |                           |                  |
| ORDER IN QUANTITIES OF: |             |      | 1                       | 1                       | 1                  | 1 BX                | 1                         | 1 BX             |

**2021 Seasonal**

| FRAGRANCE                    | COLOR   | #   | <b>Small Veri-Glass</b> | <b>Large Veri-Glass</b> | <b>3-Wick Hive</b> | <b>20 Hr Votive</b> | <b>Honeycomb Traveler</b> |
|------------------------------|---------|-----|-------------------------|-------------------------|--------------------|---------------------|---------------------------|
| Pink Rosé ~                  | Blush   | 382 | 8873                    | 8870                    | 8858               | 15                  | 8864                      |
| Rose Bouquet ~               | Red     | 383 |                         |                         |                    |                     |                           |
| White Chocolate Strawberry ~ | Natural | 411 |                         |                         |                    |                     |                           |
| UNIT OF MEASURE:             |         |     | EA                      | EA                      | EA                 | Bx/18               | EA                        |
| TOTAL QUANTITY:              |         |     |                         |                         |                    |                     |                           |
| UNIT PRICE:                  |         |     | 6.50                    | 10.00                   | 12.50              | 22.10               | 5.00                      |
| COLUMN TOTALS:               |         |     |                         |                         |                    |                     |                           |
| ORDER IN QUANTITIES OF:      |         |     | 1                       | 1                       | 1                  | 1 BX                | 1                         |

★ While supplies last

~ Available December

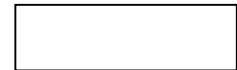
NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE



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C

JANUARY 2021

| 2021 Fall & Holiday Seasonal |              |     | Small Veri-Glass | Large Veri-Glass | 3-Wick Hive * | 3-Wick * Honeycomb | 20 Hr Votive | Honeycomb Traveler |
|------------------------------|--------------|-----|------------------|------------------|---------------|--------------------|--------------|--------------------|
| FRAGRANCE                    | COLOR        | #   | 8873             | 8870             | 8858          | 6312               | 15           | 8864               |
| Bayberry                     | Dark Green   | 69  |                  |                  |               | X                  |              |                    |
| Bourbon Pear                 | Butterscotch | 380 |                  |                  | X             |                    |              |                    |
| Candy Cane                   | Red          | 29  |                  |                  |               | X                  |              |                    |
| Cinnamon Spice               | Copper       | 266 |                  |                  |               | X                  |              |                    |
| Winter Balsam                | Forest       | 171 |                  |                  |               | X                  |              |                    |
| Hollyberry                   | Red          | 68  |                  |                  |               | X                  |              |                    |
| Mulled Cider                 | Rust         | 19  |                  |                  | X             |                    |              |                    |
| Pumpkin Spice                | Pumpkin      | 210 |                  |                  | X             |                    |              |                    |
| UNIT OF MEASURE:             |              |     | EA               | EA               | EA            | EA                 | Bx/18        | EA                 |
| TOTAL QUANTITY:              |              |     |                  |                  |               |                    |              |                    |
| UNIT PRICE:                  |              |     | 6.50             | 10.00            | 12.50         | 12.50              | 22.10        | 5.00               |
| COLUMN TOTALS:               |              |     |                  |                  |               |                    |              |                    |
| ORDER IN QUANTITIES OF:      |              |     | 1                | 1                | 1             | 1                  | 1 BX         | 1                  |

\* While supplies last

| Bayberry Scented Tapers |  | 9"     |
|-------------------------|--|--------|
|                         |  | 207969 |
| Baybery/Sage            |  |        |
| UNIT OF MEASURE:        |  | 2/BX   |
| TOTAL QUANTITY:         |  |        |
| UNIT PRICE:             |  | 4.95   |
| COLUMN TOTALS:          |  |        |

| Advent            |  | U/M  | #    | QTY | UNIT PRICE | TOTAL PRICE |
|-------------------|--|------|------|-----|------------|-------------|
| Advent Candle Set |  | BX/4 | 2504 |     | 8.95       |             |
| Brass Holder      |  | EA   | 2506 |     | 7.95       |             |



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D

| 2021 La Fleur Collection |           |     |  | NEW!            |                  |                 |                 |
|--------------------------|-----------|-----|--|-----------------|------------------|-----------------|-----------------|
| Limited Edition          |           |     |  | 3-Wick<br>14 oz | Medium<br>8.5 oz | Small<br>5.5 oz | 20 Hr<br>Votive |
| FRAGRANCE                | COLOR     | #   |  | 659             | 658              | 657             | 15              |
| Hydrangea                | Hydrangea | 420 |  |                 |                  |                 |                 |
| Peony                    | Peony     | 419 |  |                 |                  |                 |                 |
| Violet                   | Violet    | 418 |  |                 |                  |                 |                 |
| UNIT OF MEASURE:         |           |     |  | EA              | EA               | EA              | BX/18           |
| TOTAL QUANTITY:          |           |     |  |                 |                  |                 |                 |
| UNIT PRICE:              |           |     |  | 12.50           | 8.50             | 6.50            | 22.50           |
| COLUMN TOTALS:           |           |     |  |                 |                  |                 |                 |
| ORDER IN QUANTITIES OF:  |           |     |  | 1               | 4                | 4               | 1 BX            |

| 2021 Elements Collection |            |     |  | NEW!              |                   |               |           |
|--------------------------|------------|-----|--|-------------------|-------------------|---------------|-----------|
| Limited Edition          |            |     |  | 3-Wick<br>14.5 oz | 2-Wick<br>10.5 oz | Small<br>5 oz | Tealights |
| FRAGRANCE                | COLOR      | #   |  | 653               | 652               | 651           | 1510      |
| Air                      | Platinum   | 414 |  |                   |                   |               |           |
| Earth                    | Dark Green | 415 |  |                   |                   |               |           |
| Fire                     | Ember      | 416 |  |                   |                   |               |           |
| Water                    | Abyss      | 417 |  |                   |                   |               |           |
| UNIT OF MEASURE:         |            |     |  | EA                | EA                | EA            | Bx/8      |
| TOTAL QUANTITY:          |            |     |  |                   |                   |               |           |
| UNIT PRICE:              |            |     |  | 12.50             | 10.00             | 7.50          | 5.00      |
| COLUMN TOTALS:           |            |     |  |                   |                   |               |           |
| ORDER IN QUANTITIES OF:  |            |     |  | 1                 | 4                 | 4             | 1 BX      |



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E

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| Seeking Balance         |                       |     | 12 OZ<br>Spa | 8 OZ<br>Medium Spa | 6.5 OZ<br>Original Spa | 4 OZ Spa<br>Traveler | 20 Hr Spa<br>Votive |
|-------------------------|-----------------------|-----|--------------|--------------------|------------------------|----------------------|---------------------|
| NAME                    | FRAGRANCE             | #   | 9944         | 9942               | 9941                   | 9946                 | 16                  |
| Awaken                  | Basil & Lime          | 234 |              |                    |                        |                      |                     |
| Empower                 | Lavandin & Patchouli  | 329 |              |                    |                        |                      |                     |
| Energize                | Rosemary Eucalyptus   | 228 |              |                    |                        |                      |                     |
| Enlighten               | Cedar Verbena         | 229 |              |                    |                        |                      |                     |
| Illuminate              | Juniper Rosewood      | 227 |              |                    |                        |                      |                     |
| Invigorate ★            | Pomelo Pine           | 298 |              |                    |                        |                      |                     |
| Purify                  | Lemongrass & Sea Salt | 368 |              |                    |                        |                      |                     |
| Reflect                 | Tonka & Cedarwood     | 327 |              |                    |                        |                      |                     |
| Relax                   | Geranium Lavender     | 226 |              |                    |                        |                      |                     |
| Relieve                 | Eucalyptus Menthol    | 269 |              |                    |                        |                      |                     |
| Revitalize              | Coriander & Sage      | 354 |              |                    |                        |                      |                     |
| Seduce                  | Patchouli & Anise     | 282 |              |                    |                        |                      |                     |
| NEW! Uplift             | Lemon & Bergamot      | 412 |              |                    |                        |                      |                     |
| UNIT OF MEASURE:        |                       |     | EA           | EA                 | EA                     | EA                   | BX/18               |
| TOTAL QUANTITY:         |                       |     |              |                    |                        |                      |                     |
| UNIT PRICE:             |                       |     | 12.50        | 10.00              | 9.00                   | 7.00                 | 22.10               |
| COLUMN TOTALS:          |                       |     |              |                    |                        |                      |                     |
| ORDER IN QUANTITIES OF: |                       |     | 1            | 4                  | 4                      | 4                    | 1 BX                |

★ While supplies last

| Seeking Balance Essentials |            |     | 6 OZ<br>Essential Spa |
|----------------------------|------------|-----|-----------------------|
| FRAGRANCE                  | COLOR      | #   | 9945                  |
| Basil                      | Basil      | 402 |                       |
| Cedar                      | Cedar      | 403 |                       |
| Eucalyptus                 | Eucalyptus | 401 |                       |
| Geranium                   | Geranium   | 399 |                       |
| Juniper                    | Juniper    | 404 |                       |
| Lavandin                   | Lavandin   | 400 |                       |
| Lavender                   | Lavender   | 405 |                       |
| Lime                       | Lime       | 408 |                       |
| Patchouli                  | Patchouli  | 406 |                       |
| Rosemary                   | Rosemary   | 407 |                       |
| Rosewood                   | Rosewood   | 410 |                       |
| Verbena                    | Verbena    | 409 |                       |
| UNIT OF MEASURE:           |            |     | EA                    |
| TOTAL QUANTITY:            |            |     |                       |
| UNIT PRICE:                |            |     | 6.50                  |
| COLUMN TOTALS:             |            |     |                       |
| ORDER IN QUANTITIES OF:    |            |     | 4                     |

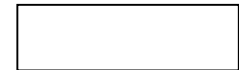


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NAME \_\_\_\_\_

EST. 1869  
**ROOT**  
AMERICAN MADE CANDLES



F

**JANUARY 2021****NEW!**

| Unscented<br>Dinner Candles |     | Grecian            |       | Timberline         |       |             |       | Smooth Arista |       | Dipped Tapers |       | Double Hung<br>Tapers |         |    |
|-----------------------------|-----|--------------------|-------|--------------------|-------|-------------|-------|---------------|-------|---------------|-------|-----------------------|---------|----|
|                             |     | 1-1/4" Collenettes |       | 1-1/4" Collenettes |       | 7/8" Arista |       | 7/8" Arista   |       | 7/8" Taper    |       | 7/8" Taper            |         |    |
| Year-Round                  |     | 7"                 | 9"    | 5"                 | 7"    | 9"          | 9"    | 12"           | 9"    | 12"           | 9"    | 12"                   | 12"     |    |
| COLOR #                     |     | 97                 | 19    | 595                | 597   | 519         | 589   | 582           | 89    | 82            | 79    | 72                    | #       | 72 |
| Abyss                       | 220 |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| Beeswax                     | 25  |                    |       |                    |       |             |       |               |       |               |       |                       | 25PR    |    |
| Black                       | 40  |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| Buttercream                 | 184 |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| Dark Olive                  | 72  |                    |       |                    |       |             |       |               |       |               |       |                       | 72PR    |    |
| Garnet                      | 78  |                    |       |                    |       |             |       |               |       |               |       |                       | 78PR    |    |
| Ivory                       | 17  |                    |       |                    |       |             |       |               |       |               |       |                       | 17PR    |    |
| Mandarin                    | 41  |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| Platinum                    | PLT |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| Red                         | 68  |                    |       |                    |       |             |       |               |       |               |       |                       | 68PR    |    |
| Rose ★                      | 337 |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| Sky                         | 276 |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| Stone                       | 195 |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| Taupe                       | 45  |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| White                       | 147 |                    |       |                    |       |             |       |               |       |               |       |                       | 147PR   |    |
| Willow                      | 42  |                    |       |                    |       |             |       |               |       |               |       |                       | X       | X  |
| UNIT OF MEASURE             |     | Bx/4               |       | Bx/8               | Bx/4  |             | Bx/12 |               | Bx/12 |               | Bx/12 |                       | Bx/6 PR |    |
| TOTAL QUANTITY              |     |                    |       |                    |       |             |       |               |       |               |       |                       |         |    |
| UNIT PRICE                  |     | 13.75              | 16.25 | 21.20              | 13.75 | 16.25       | 21.00 | 25.00         | 21.00 | 25.00         | 18.25 | 22.00                 | 20.00   |    |
| COLUMN TOTALS               |     |                    |       |                    |       |             |       |               |       |               |       |                       |         |    |

| 2021<br>Seasonal   |       | Grecian            |       | Timberline         |       |       |             | Smooth Arista |             | Dipped Tapers |            |        |    |
|--|-------|--------------------|-------|--------------------|-------|-------|-------------|---------------|-------------|---------------|------------|--------|----|
|  |       | 1-1/4" Collenettes |       | 1-1/4" Collenettes |       |       | 7/8" Arista |               | 7/8" Arista |               | 7/8" Taper |        |    |
|  |       | 7"                 | 9"    | 5"                 | 7"    | 9"    | 9"          | 12"           | 9"          | 12"           | 9"         | 12"    |    |
| COLOR  | #     | 97                 | 19    | 595                | 597   | 519   | 589         | 582           | 89          | 82            | 79         | #      | 72 |
| Blossom  | 7590C |                    |       |                    |       |       |             |               |             |               |            | 7590CR |    |
| Marine   | 366   |                    |       |                    |       |       |             |               |             |               |            | 366    |    |
| Peach ★  | 362   |                    |       |                    |       |       |             |               |             |               |            | 362    |    |
| Yellow ★   | 336   |                    |       |                    |       |       |             |               |             |               |            | 336    |    |
| UNIT OF MEASURE<br><br>TOTAL QUANTITY<br><br>UNIT PRICE<br><br>COLUMN TOTALS |       | Bx/4               |       | Bx/8               | Bx/4  |       | Bx/12       |               | Bx/12       |               | Bx/12      |        |    |
|  |       |                    |       |                    |       |       |             |               |             |               |            |        |    |
|  |       | 13.75              | 16.25 | 21.20              | 13.75 | 16.25 | 21.00       | 25.00         | 21.00       | 25.00         | 18.25      | 22.00  |    |
|  |       |                    |       |                    |       |       |             |               |             |               |            |        |    |

| 2021<br>Fall & Holiday<br>Seasonal                                       |     | Grecian            |       | Timberline         |       |             |       | Smooth Arista |       | Dipped Tapers |       |       |
|--|-----|--------------------|-------|--------------------|-------|-------------|-------|---------------|-------|---------------|-------|-------|
|  |     | 1-1/4" Collenettes |       | 1-1/4" Collenettes |       | 7/8" Arista |       | 7/8" Arista   |       | 7/8" Taper    |       |       |
|  |     | 7"                 | 9"    | 5"                 | 7"    | 9"          | 9"    | 12"           | 9"    | 12"           | 9"    | 12"   |
| COLOR  | #   | 97                 | 19    | 595                | 597   | 519         | 589   | 582           | 89    | 82            | 79    | 72    |
| Aubergine★   | 219 |                    |       |                    |       |             |       |               |       |               |       |       |
| Autumn ★   | 44  |                    |       |                    |       |             |       |               |       |               |       |       |
| Butterscotch   | 380 |                    |       |                    |       |             |       |               |       |               |       |       |
| Dark Green   | 69  |                    |       |                    |       |             |       |               |       |               |       |       |
| Pumpkin  | 210 |                    |       |                    |       |             |       |               |       |               |       |       |
| Rust   | 19  |                    |       |                    |       |             |       |               |       |               |       |       |
| UNIT OF MEASURE<br><br>TOTAL QUANTITY<br><br>UNIT PRICE<br>COLUMN TOTALS |     | Bx/4               |       | Bx/8               | Bx/4  |             | Bx/12 |               | Bx/12 |               | Bx/12 |       |
|  |     |                    |       |                    |       |             |       |               |       |               |       |       |
|  |     | 13.75              | 16.25 | 21.20              | 13.75 | 16.25       | 21.00 | 25.00         | 21.00 | 25.00         | 18.25 | 22.00 |

★ While supplies last

NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE



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NAME \_\_\_\_\_



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JANUARY 2021

| Root Timberline Pillars |     |       |       |       |
|-------------------------|-----|-------|-------|-------|
| Year-Round              |     | 3 x 3 | 3 x 6 | 3 x 9 |
| COLOR                   | #   | 333   | 336   | 339   |
| Abyss                   | 220 |       |       |       |
| Beeswax                 | 25  |       |       |       |
| Black                   | 40  |       |       |       |
| Buttercream             | 296 |       |       |       |
| Dark Olive              | 72  |       |       |       |
| Garnet                  | 703 |       |       |       |
| Ivory                   | 17  |       |       |       |
| Mandarin                | 41  |       |       |       |
| Platinum                | PLT |       |       |       |
| Red                     | 68  |       |       |       |
| Rose ★                  | 337 |       |       |       |
| Sky                     | 276 |       |       |       |
| NEW! Stone              | 195 |       |       |       |
| Taupe                   | 45  |       |       |       |
| White                   | 147 |       |       |       |
| Willow                  | 350 |       |       |       |
| UNIT OF MEASURE:        |     | EA    | EA    | EA    |
| TOTAL QUANTITY:         |     |       |       |       |
| UNIT PRICE:             |     | 8.25  | 10.00 | 12.00 |
| COLUMN TOTALS:          |     |       |       |       |

| 2021 Seasonal    |       |       |       |       |
|------------------|-------|-------|-------|-------|
|                  |       | 3 x 3 | 3 x 6 | 3 x 9 |
| COLOR            | #     | 333   | 336   | 339   |
| NEW! Blossom     | 7590C |       |       |       |
| Marine           | 366   |       |       |       |
| Peach ★          | 362   |       |       |       |
| Yellow ★         | 336   |       |       |       |
| UNIT OF MEASURE: |       | EA    | EA    | EA    |
| TOTAL QUANTITY:  |       |       |       |       |
| UNIT PRICE:      |       | 8.25  | 10.00 | 12.00 |
| COLUMN TOTALS:   |       |       |       |       |

| 2021 Fall & Holiday Seasonal |     |       |       |       |
|------------------------------|-----|-------|-------|-------|
|                              |     | 3 x 3 | 3 x 6 | 3 x 9 |
| COLOR                        | #   | 333   | 336   | 339   |
| Aubergine ★                  | 219 |       |       |       |
| Autumn ★                     | 44  |       |       |       |
| NEW! Butterscotch            | 380 |       |       |       |
| Dark Green                   | 69  |       |       |       |
| Pumpkin                      | 210 |       |       |       |
| NEW! Rust                    | 19  |       |       |       |
| UNIT OF MEASURE:             |     | EA    | EA    | EA    |
| TOTAL QUANTITY:              |     |       |       |       |
| UNIT PRICE:                  |     | 8.25  | 10.00 | 12.00 |
| COLUMN TOTALS:               |     |       |       |       |

★ While supplies last



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CUST. # \_\_\_\_\_

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JANUARY 2021



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| Unscented                       |         |         |     |            |             |
|---------------------------------|---------|---------|-----|------------|-------------|
|                                 | U/M     | #       | QTY | UNIT PRICE | TOTAL PRICE |
| 10 HR VOTIVE UNSCENTED 12S      | DZ      | 10117U  |     | 4.80       |             |
| 10 HR VOTIVE UNSCENTED 18S      | BX      | 11117U  |     | 6.00       |             |
| 20 HR VOTIVE UNSCENTED          | BX/18   | 115U    |     | 18.63      |             |
| TEALIGHT 4HR. CLEAR CUP         | BX/8    | 131015  |     | 4.50       |             |
| TEALIGHT 4 HR. CLEAR CUP - BULK | BX/ 250 | 131015B |     | 85.00      |             |
| TEALIGHT TIN CUP 4HR. - BULK    | BX/ 250 | 300B    |     | 62.50      |             |
| VOTIVE 4HR/BULK 576 PIECES      | CS      | 04A     |     | 95.04      |             |
| VOTIVE 6HR/BULK 576 PIECES      | CS      | 06A     |     | 106.60     |             |
| VOTIVE 8HR/BULK 576 PIECES      | CS      | 08A     |     | 118.10     |             |
| VOTIVE 10HR/BULK 288 PIECES     | CS      | 10A     |     | 66.24      |             |
| VOTIVE 15HR/BULK 144 PIECES     | CS      | 15A     |     | 49.66      |             |
| VOTIVE 20HR/BULK 90 PIECES      | BX/90   | 46A90   |     | 69.30      |             |

## Fixtures

| #                                      | U/M | QTY | UNIT PRICE | TOTAL PRICE |
|--|-----|-----|------------|-------------|
| <b>HONEYBEE 48" DISPLAY</b>            |     |     |            |             |
| EXPLEGDISPLAY1                         | EA  |     | 1095.00    |             |
| <b>HONEYBEE 48" ADDITIONAL SHELVES</b> |     |     |            |             |
| EXPLEGDISPLAYSHELF                     | EA  |     | 125.00     |             |
| <b>3 HONEYCOMB ACCENT DISPLAY</b>      |     |     |            |             |
| EXPHCDISPLAY                           | EA  |     | 200.00     |             |
| <b>ROOT CRATE</b>                      |     |     |            |             |
| EXP2019CRATE                           | EA  |     | 75.00      |             |

Honeybee 48" Display includes 7 adjustable shelves

## Accessories &amp; POP

| CANDLE HOLDERS             | U/M   | #      | QTY | UNIT PRICE | TOTAL PRICE |
|----------------------------|-------|--------|-----|------------|-------------|
| CLEAR OYSTER GLASS         | DZ    | 991312 |     | 24.00      |             |
| CLEAR ST. SIDE GLASS       | 36/BX | 993500 |     | 33.60      |             |
| PLAINWALL - CLEAR          | DZ    | 993000 |     | 34.20      |             |
| PLAINWALL - AMBER          | DZ    | 993009 |     | 34.20      |             |
| PLAINWALL - DARK BLUE      | DZ    | 993079 |     | 34.20      |             |
| PLAINWALL - DARK GREEN     | DZ    | 993069 |     | 34.20      |             |
| PLAINWALL - RUBY           | DZ    | 993068 |     | 34.20      |             |
| <b>POP</b>                 |       |        |     |            |             |
| CANDLE CATALOG             | EA    | 03CAT  |     | N/C        |             |
| ORDER FORM SINGLE SHEET    | EA    | 03OFS  |     | N/C        |             |
| ACRYLIC BURN GUIDE HOLDER  | EA    | 999020 |     | N/C        |             |
| BURNGUIDE/HISTORY BROCHURE | 50/PK | 999092 |     | 10.00      |             |
| CLEAR ACRYLIC 5 X 7 EASEL  | EA    | 999081 |     | 2.00       |             |

## Crate Programs

| YEAR ROUND                    |                |     |     |            |             |
|-------------------------------|----------------|-----|-----|------------|-------------|
| PROGRAMS                      | PROMOCODE#     | U/M | QTY | UNIT PRICE | TOTAL PRICE |
| SEEKING BALANCE CRATE         | 03PROMOCBS     | EA  |     | 504.00     |             |
| SEEKING BALANCE ESSENTIALS    | 03PROMOSBESS   | EA  |     | 612.00     |             |
| SEEKING BALANCE HUTCH PROGRAM | 03PROMOSB48    | EA  |     | 2690.40    |             |
| SPA COLLECTION                | 03PROMOSPA     | EA  |     | 555.60     |             |
| FOUGERE COLLECTION            | 03PROMOFOUGERE | EA  |     | 555.60     |             |
| LA FLEUR COLLECTION           | 03PROMOLAFLEUR | EA  |     | 543.00     |             |
| ELEMENTS COLLECTION           | 03PROMOELEMENT | EA  |     | 560.00     |             |
| <b>JANUARY- JUNE SEASONAL</b> |                |     |     |            |             |
| VALENTINE'S DAY COLLECTION    | 03PROMOCVAL    | EA  |     | 555.60     |             |
| MOTHER'S DAY COLLECTION       | 03PROMOCMOM    | EA  |     | 555.60     |             |
| SUMMER FRUIT COLLECTION       | 03PROMOSUMMER  | EA  |     | 555.60     |             |

## Specialty &amp; Miscellaneous

| SPECIALTY       | U/M   | #    | QTY | UNIT PRICE | TOTAL PRICE |
|-----------------|-------|------|-----|------------|-------------|
| CANDLE FAST     | BX/50 | 9984 |     | 65.00      |             |
| 32 OZ. WAX RMVR | EA    | 9988 |     | 18.00      |             |

NOTE : Crate Program details are available on the Root Retail Portal([www.rootretailportal.com](http://www.rootretailportal.com))