



Draft

JANUARY 2020

623 West Liberty St  
Medina, OH 44256-2225  
1-800-289-7668 option 6  
FAX 330-725-5624  
customerservice@rootcandles.com



Opening Order Minimum \$350  
Re-order Minimum \$150

All prices are subject to change without notice

CUSTOMER #		SHIP TO	
BILL TO		SHIP TO	
<input type="checkbox"/> NEW CUSTOMER CO. NAME: _____ STREET 1: _____ STREET 2: _____ CITY: _____ STATE: _____ ZIP: _____		<input type="checkbox"/> NEW SHIP TO CO. NAME: _____ STREET 1: _____ STREET 2: _____ CITY: _____ STATE: _____ ZIP: _____	
PHONE NUMBER ( ) ( ) ( ) ( ) ( ) ( )	FAX NUMBER ( ) ( ) ( ) ( ) ( ) ( )	BUYER/CONTACT ★	SALES REP NAME
E-MAIL ADDRESS ★		P.O. #	

★ BUYER'S SIGNATURE \_\_\_\_\_

## ★ Required Fields

As the Buyer Representative for a Retailer of Root Candles, I certify that the Root product is being purchased for retail sale to consumers and that it is not and will not be sold to other retailers, resellers, or distributors either within the United States or outside. As the Buyers Representative, I further understand that Root Candles is relying on this certification in agreeing to provide product for resale to consumers and that the business relationship will cease if this agreement is violated. By signing this agreement I agree to the terms and conditions of sale listed on the front of this form and understand accounts not paid within terms will incur a monthly handling charge of 1% on the amount past due or 12% "per annum"

REP # \_\_\_\_\_

ORDER DATE \_\_\_\_\_

SHIP DATE \_\_\_\_\_

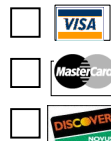
CANCEL DATE \_\_\_\_\_

SHOW ORDER ☐ OUT OF TERRITORY ☐ NO B / O ☐

For new credit card customers, or new credit cards, make sure that the above required information is fully completed so that Root Customer Service can contact you

For existing credit card customers, please indicate the credit card type and last 4 digits

LAST 4 DIGITS OF CARD NUMBER \_\_\_\_\_



COMMENTS:	

B - PAGE TOTAL	
C - PAGE TOTAL	
D - PAGE TOTAL	
E - PAGE TOTAL	
F - PAGE TOTAL	
G - PAGE TOTAL	
GRAND TOTAL	

This form will be scanned using Optical Character Recognition software. For accuracy purposes,  
1) USE A SOLID BLACK INK PEN 2) STAY WITHIN THE BOX 3) PRINT CLEARLY & CAREFULLY

Characters should look like this = 

1	2	3	4	5	6	7	8	9	10
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## CONDITIONS OF SALE

**MINIMUM OPENING ORDER:** \$350.00 All new accounts will be approved by the territory salesperson, and all orders are subject to review and acceptance by The A. I. Root Company DBA Root Candles. All merchandise purchased is for resale only, and only at the location as shown on the order.

**MINIMUM REORDER:** \$150.00

**EXPEDITE FEE:** \$50.00 or 10% of the order The higher charge will be applicable.

**BACK ORDERS:** Root Candles makes every effort to ship orders complete. However, when a backorder does occur, Root Candles will ship a backorder that exceeds \$50.00 unless the customer indicates otherwise. A freight allowance is available on back orders if the original order qualified.

At the company's discretion, backorders under \$50.00 may be canceled without notification. Additionally, all back orders between December 1st and December 31st will be cancelled as of December 31st, and open backorders previous to December 1st will be canceled as of December 15th.

**TERMS:** Root Candles accepts MasterCard, Visa, or Discover. We require all transmitted orders to be signed by the customer. Phone orders do not require a signature. Net 30 day terms may be available upon credit approval by Root Candles following completion of Root Candles' credit review process.

**SHIPPING:** All orders are shipped with prepaid freight from Medina, Ohio added to the invoice. Root Candles offers an attractive freight allowance per shipment up to the full value of the freight per shipment on orders of \$600.00 or more shipped via standard ground transportation. This allowance is applied to the invoice and is earned only if the invoice is paid on time according to invoice terms. An invoice that is paid late forfeits the freight allowance

**CREDITS AND RETURNS:** Damaged merchandise must be reported to our Customer Service Department within 10 days of receipt. Product returns must be authorized and a return authorization number must be obtained from one of our customer service specialists. Returned merchandise is subject to our inspection before a credit will be issued. Merchandise returned due to a customer error is subject to a 25% restocking charge. If problems arise, please call us at 1-800-289-7668 (800-BUY-ROOT)

Terms and conditions are subject to change without notice.

TO EXPEDITE YOUR ORDER - ALWAYS RETURN PAGE A



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B

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**Veriglass, Hive Glass, Votives, Honeycomb Traveler**

<b>Year-Round</b>			<b>Small Veri-Glass</b>	<b>Large Veri-Glass</b>	<b>Hive Glass</b>	<b>20 Hr Votive</b>	<b>Honeycomb Traveler</b>
FRAGRANCE	COLOR	#	8873	8870	8859	15	8864
Blackberry Mango	Dahlia	244					
Crisp Linen	Natural	137					
Drizzling Honey	Honeycomb	251					
English Lavender	Lavender	59					
French Vanilla	Ivory	17					
Ginger Patchouli	Taupe	45					
Hosta	Dark Olive	72					
Japanese Cedarwood	Natural	147					
Lavender Vanilla	Dewberry	246					
Peach Blossom	Peach	362					
Pineapple Papaya	Yellow	336					
Sampaquita	Beeswax	25					
Sparkling Champagne	Ivory	288					
Sugared Grapefruit	Buttercream	296					
Tangerine Lemongrass	Mandarin	41					
Tea Leaf & Honey	Leaf	356					
Tobacco Vanilla	Platinum	322					
Vineyard Chateau	Garnet	703					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:							
UNIT PRICE:			6.50	10.00	15.00	22.10	5.00
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			6	6	4	1 BX	1

**2020 January - June Seasonal**

			<b>Small Veri-Glass</b>	<b>Large Veri-Glass</b>	<b>Hive Glass</b>	<b>20 Hr Votive</b>	<b>Honeycomb Traveler</b>
FRAGRANCE	COLOR	#	8873	8870	8859	15	8864
NEW! Calla Lily	Peapod	393					
NEW! Cherry Blossom	Petal Pink	388					
Chocolate Chiffon	Almond	R355					
Honeysuckle	Natural	335					
NEW! Lemon Blossom	Lemon	387					
NEW! Mimosa	Citrus	392					
NEW! Mineral Salts	Mineral	386					
NEW! Oat Flower & Shea	Natural	384					
Orange Blossom	Orange	363					
Pink Rosé	Blush	382					
Rose Bouquet	Red	383					
NEW! Teak & Orchid	Orchid	385					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:							
UNIT PRICE:			6.50	10.00	15.00	22.10	5.00
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			6	6	4	1 BX	1

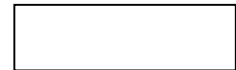
Fragrances can be mixed and matched



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JANUARY 2020

2020 July-December Seasonal			Small Veri-Glass	Large Veri-Glass	Hive Glass	20 Hr Votive	Honeycomb Traveler
FRAGRANCE	COLOR	#	8873	8870	8859	15	8864
Bayberry	Dark Green	69					
NEW! Bourbon Pear	Butterscotch	380					
Candy Cane	Red	29					
Cinnamon Spice	Copper	266					
Fresh Balsam	Forest	171					
Hollyberry	Red	68					
Mulled Cider	Rust	19					
Pumpkin Spice	Laranja	210					
Salted Caramel ☆	Caramel	281					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:							
UNIT PRICE:			6.50	10.00	15.00	22.10	5.00
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			6	6	4	1 BX	1

Fragrances can be mixed and matched

☆ While supplies last

Bayberry Scented Tapers		9"
		207969
Baybery/Sage		
UNIT OF MEASURE:		2/BX
TOTAL QUANTITY:		
UNIT PRICE:		4.95
COLUMN TOTALS:		

Advent					
	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
Advent Candle Set	BX/4	2504		8.95	
Brass Holder	EA	2506		7.95	



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**Seeking Balance**

			15 OZ Large Spa	8 OZ Medium Spa	6.5 OZ Small Spa	4 OZ Spa Traveler	20 Hr Spa Votive
NAME	FRAGRANCE	#	9943	9942	9941	9946	16
AWAKEN	BASIL & LIME	234					
EMPOWER	LAVANDIN & PATCHOULI	329					
ENERGIZE	ROSEMARY EUCALYPTUS	228					
ENLIGHTEN	CEDAR VERBENA	229					
ILLUMINATE	JUNIPER ROSEWOOD	227					
INVIGORATE	POMELO PINE	298					
PURIFY	LEMONGRASS & SEA SALT	368					
REFLECT	TONKA & CEDARWOOD	327					
RELAX	GERANIUM LAVENDER	226					
RELIEVE	EUCALYPTUS MENTHOL	269					
REVITALIZE	CORIANDER & SAGE	354					
SEDUCE	PATCHOULI & ANISE	282					
UNIT OF MEASURE:			EA	EA	EA	EA	BX/18
TOTAL QUANTITY:			15.00	10.00	9.00	7.00	22.10
UNIT PRICE:							
COLUMN TOTALS:			1	4	4	4	1 BX
ORDER IN QUANTITIES OF:							

Fragrances cannot be mixed Except for 15 oz. Large Spa

			12 OZ Glass W/Dust Cover	8 OZ Glass W/Dust Cover	20 Hr Votive
Wellness Collection			9909	9908	15
FRAGRANCE	COLOR	#			
Matcha + Lavender	NATURAL	391			
Oakmoss + Lavender	NATURAL	389			
Sea Salt + Lavender	NATURAL	390			
UNIT OF MEASURE:			EA	EA	BX/18
TOTAL QUANTITY:					
UNIT PRICE:			12.50	9.00	22.50
COLUMN TOTALS:			4	4	1 BX
ORDER IN QUANTITIES OF:					

Fragrances cannot be mixed

Fair Trade			12 oz	6 oz	20 Hr Votive
FRAGRANCE	COLOR	#	9805	9804	15
Vanilla	NATURAL	370			
Cinnamon Branch	NATURAL	371			
Patchouli	NATURAL	369			
UNIT OF MEASURE:			EA	EA	Bx/18
TOTAL QUANTITY:					
UNIT PRICE:			15.00	10.00	22.50
COLUMN TOTALS:			4	4	1 BX
ORDER IN QUANTITIES OF:					

Fragrances cannot be mixed



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**JANUARY 2020**

Root Timberline Pillars				
Year-Round		3 x 3	3 x 6	3 x 9
COLOR	#	333	336	339
Abyss	220			
Beeswax	25			
Black	40			
Buttercream	296			
Dark Olive	72			
Garnet	703			
Ivory	17			
Mandarin	41			
Platinum	PLT			
Red	68			
Rose	337			
Sky	276			
Taupe	45			
White	147			
Willow	350			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				

2020 January - June Seasonal				
		3 x 3	3 x 6	3 x 9
COLOR	#	333	336	339
Marine	366			
NEW! Peach	362			
Yellow	336			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				

2020 July - December Seasonal				
		3 x 3	3 x 6	3 x 9
COLOR	#	333	336	339
Aubergine	219			
Autumn	44			
Dark Green	69			
Rust	19			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				



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**Unscented**

	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
10 HR VOTIVE UNSCENTED 12S	DZ	10117U		4.80	
10 HR VOTIVE UNSCENTED 18S	BX	11117U		6.00	
20 HR VOTIVE UNSCENTED	BX/18	115U		18.63	
TEALIGHT 4HR. CLEAR CUP	BX/8	131015		4.50	
TEALIGHT 4 HR. CLEAR CUP - BULK	BX/ 250	131015B		85.00	
TEALIGHT TIN CUP 4HR. - BULK	BX/ 250	300B		62.50	
VOTIVE 4HR/BULK 576 PIECES	CS	04A		95.04	
VOTIVE 6HR/BULK 576 PIECES	CS	06A		106.60	
VOTIVE 8HR/BULK 576 PIECES	CS	08A		118.10	
VOTIVE 10HR/BULK 288 PIECES	CS	10A		66.24	
VOTIVE 15HR/BULK 144 PIECES	CS	15A		49.66	
VOTIVE 20HR/BULK 90 PIECES	BX/90	46A90		69.30	

**Fixtures**

#	U/M	QTY	UNIT PRICE	TOTAL PRICE
<b>HONEYBEE 48" DISPLAY</b>				
EXPLEGDISPLAY1	EA		1095.00	
<b>HONEYBEE 48" ADDITIONAL SHELVES</b>				
EXPLEGDISPLAYSHELF	EA		125.00	
<b>3 HONEYCOMB ACCENT DISPLAY</b>				
EXPHCDISPLAY	EA		200.00	
<b>ROOT CRATE</b>				
EXP2019CRATE	EA		75.00	

Honeybee 48" Display includes 7 adjustable shelves

**Accessories & POP**

CANDLE HOLDERS	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
CLEAR OYSTER GLASS	DZ	991312		24.00	
CLEAR ST. SIDE GLASS	36/BX	993500		33.60	
PLAINWALL - CLEAR	DZ	993000		34.20	
PLAINWALL - AMBER	DZ	993009		34.20	
PLAINWALL - DARK BLUE	DZ	993079		34.20	
PLAINWALL - DARK GREEN	DZ	993069		34.20	
PLAINWALL - RUBY	DZ	993068		34.20	
<b>POP</b>					
CANDLE CATALOG	EA	03CAT		N/C	
ORDER FORM SINGLE SHEET	EA	03OFS		N/C	
ACRYLIC BURN GUIDE HOLDER	EA	999020		N/C	
SEEKING BALANCE LOOK BOOK	EA	EXP2019SBLB-2		N/C	
FAIR TRADE SELLING GUIDE	EA	EXP2019FTGUIDE		N/C	
BURNGUIDE/HISTORY BROCHURE	50/PK	999092		10.00	
CLEAR ACRYLIC 5 X 7 EASEL	EA	999081		2.00	

**Crate Programs**

<b>YEAR ROUND</b>					
PROGRAMS	PROMOCODE#	U/M	QTY	UNIT PRICE	TOTAL PRICE
FAIR TRADE	03PROMOFAIRTRADE	EA		510.00	
SEEKING BALANCE CRATE	03PROMOCBS	EA		504.00	
SEEKING BALANCE SAMPLER CRATE	03PROMOSBSC	EA		513.30	
WELLNESS COLLECTION	03PROMOWELLNESS	EA		501.00	
<b>2020 JANUARY-JUNE SEASONAL</b>					
MOTHER'S DAY COLLECTION	03PROMOMOM	EA		495.60	
SPA COLLECTION	03PROMOSPA	EA		495.60	
SPRING BLOSSOMS COLLECTION	03PROMOCSPR	EA		495.60	
VALENTINE'S DAY COLLECTION	03PROMOCVAL	EA		431.10	
<b>2020 JULY-DECEMBER SEASONAL</b>					
LEGACY FALL COLLECTION	03PROMOCFALL	EA		495.60	
CELEBRATE THE SEASONS COLLECTION	03PROMOCEL	EA		495.60	

**Specialty & Miscellaneous**

SPECIALTY	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
CANDLE FAST	BX/50	9984		65.00	
32 OZ. WAX RMVR	EA	9988		18.00	

NOTE : Crate Program details are available on the Root Retail Portal([www.rootretailportal.com](http://www.rootretailportal.com))