

Draft

JUNE 2020

623 West Liberty St  
Medina, OH 44256-2225  
1-800-289-7668 option 6  
FAX 330-725-5624  
customerservice@rootcandles.com



Opening Order Minimum \$350

Re-order Minimum \$150

All prices are subject to change without notice

A

CUSTOMER #				SHIP TO																						
BILL TO		-																								
<input type="checkbox"/> NEW CUSTOMER				<input type="checkbox"/> NEW SHIP TO																						
CO. NAME: _____																										
STREET 1: _____																										
STREET 2: _____																										
CITY: _____ STATE: _____ ZIP: _____		CITY: _____ STATE: _____ ZIP: _____																								
PHONE NUMBER (      )	FAX NUMBER (      )	BUYER/CONTACT *		SALES REP NAME																						
E-MAIL ADDRESS *		P.O. #																								
* BUYER'S SIGNATURE _____ <table border="1" style="float: right; margin-top: 10px;"> <tr><td>ORDER DATE</td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td>SHIP DATE</td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td>CANCEL DATE</td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td>SHOW ORDER</td><td><input type="checkbox"/></td><td>OUT OF TERRITORY</td><td><input type="checkbox"/></td><td>NO B/O</td><td><input type="checkbox"/></td></tr> </table>						ORDER DATE					SHIP DATE					CANCEL DATE					SHOW ORDER	<input type="checkbox"/>	OUT OF TERRITORY	<input type="checkbox"/>	NO B/O	<input type="checkbox"/>
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## \* Required Fields

As the Buyer Representative for a Retailer of Root Candles, I certify that the Root product is being purchased for retail sale to consumers and that it is not and will not be sold to other retailers, resellers, or distributors either within the United States or outside. As the Buyers Representative, I further understand that Root Candles is relying on this certification in agreeing to provide product for resale to consumers and that the business relationship will cease if this agreement is violated. By signing this agreement I agree to the terms and conditions of sale listed on the front of this form and understand accounts not paid within terms will incur a monthly handling charge of 1% on the amount past due or 12% "per annum"

For new credit card customers, or new credit cards, make sure that the above required information is fully completed so that Root Customer Service can contact you

For existing credit card customers, please indicate the credit card type and last 4 digits

LAST 4 DIGITS OF CARD NUMBER

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COMMENTS:


B - PAGE TOTAL	
C - PAGE TOTAL	
D - PAGE TOTAL	
E - PAGE TOTAL	
F - PAGE TOTAL	
G - PAGE TOTAL	
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GRAND TOTAL	

This form will be scanned using Optical Character Recognition software. For accuracy purposes,  
1) USE A SOLID BLACK INK PEN 2) STAY WITHIN THE BOX 3) PRINT CLEARLY & CAREFULLY

Characters should look like this = 

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## CONDITIONS OF SALE

**MINIMUM OPENING ORDER:** \$350.00 All new accounts will be approved by the territory salesperson, and all orders are subject to review and acceptance by The A. I. Root Company DBA Root Candles. All merchandise purchased is for resale only, and only at the location as shown on the order.

**MINIMUM REORDER:** \$150.00

**EXPEDITE FEE:** \$50.00 or 10% of the order The higher charge will be applicable.

**BACK ORDERS:** Root Candles makes every effort to ship orders complete. However, when a backorder does occur, Root Candles will ship a backorder that exceeds \$50.00 unless the customer indicates otherwise. A freight allowance is available on back orders if the original order qualified.

At the company's discretion, backorders under \$50.00 may be canceled without notification. Additionally, all back orders between December 1st and December 31st will be cancelled as of December 31st, and open backorders previous to December 1st will be canceled as of December 15th.

**TERMS:** Root Candles accepts MasterCard, Visa, or Discover. We require all transmitted orders to be signed by the customer. Phone orders do not require a signature. Net 30 day terms may be available upon credit approval by Root Candles following completion of Root Candles' credit review process.

**SHIPPING:** All orders are shipped with prepaid freight from Medina, Ohio added to the invoice. Root Candles offers an attractive freight allowance per shipment up to the full value of the freight per shipment on orders of \$600.00 or more shipped via standard ground transportation. This allowance is applied to the invoice and is earned only if the invoice is paid on time according to invoice terms. An invoice that is paid late forfeits the freight allowance

**CREDITS AND RETURNS:** Damaged merchandise must be reported to our Customer Service Department within 10 days of receipt. Product returns must be authorized and a return authorization number must be obtained from one of our customer service specialists. Returned merchandise is subject to our inspection before a credit will be issued. Merchandise returned due to a customer error is subject to a 25% restocking charge. If problems arise, please call us at 1-800-289-7668 (800-BUY-ROOT)

Terms and conditions are subject to change without notice.

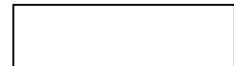
TO EXPEDITE YOUR ORDER - ALWAYS RETURN PAGE A



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**Veriglass, 3-Wick Hive, Votives, Honeycomb Traveler**

NEW!

**Year-Round**

FRAGRANCE	COLOR	#	Small Veri-Glass	Large Veri-Glass	3-Wick Hive	20 Hr Votive	Honeycomb Traveler
Blackberry Mango	Dahlia	244					
Crisp Linen	Natural	137					
Drizzling Honey	Honeycomb	251					
English Lavender	Lavender	59					
French Vanilla	Ivory	17					
Ginger Patchouli	Taupe	45					
Hosta	Dark Olive	72					
Japanese Cedarwood	Natural	147					
Lavender Vanilla	Dewberry	246					
Peach Blossom	Peach	362					
Pineapple Papaya	Yellow	336					
Sampaquita	Beeswax	25					
Sparkling Champagne	Ivory	288					
Sugared Grapefruit	Buttercream	296					
Tangerine Lemongrass	Mandarin	41					
Tea Leaf & Honey	Leaf	356					
Tobacco Vanilla	Platinum	322					
Vineyard Chateau	Garnet	703					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:							
UNIT PRICE:			6.50	10.00	12.50	22.10	5.00
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			6	6	4	1 BX	1

NEW!

**2020 Seasonal**

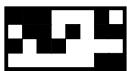
FRAGRANCE	COLOR	#	Small Veri-Glass	Large Veri-Glass	3-Wick Hive	20 Hr Votive	Honeycomb Traveler
Calla Lily *	Peapod	393			X		
Cherry Blossom *	Petal Pink	388			X		
Chocolate Chiffon *	Almond	R355			X		
Honeysuckle	Natural	335			X		
Lemon Blossom *	Lemon	387			X		
Mimosa *	Citrus	392			X		
Mineral Salts	Mineral	386					
Oat Flower & Shea	Natural	384					
Orange Blossom *	Orange	363			X		
Pink Rosé ~	Blush	382					
Rose Bouquet ~	Red	383					
Teak & Orchid	Orchid	385					
White Chocolate Strawberry ~	Natural	411					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:							
UNIT PRICE:			6.50	10.00	12.50	22.10	5.00
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			6	6	4	1 BX	1

**Fragrances can be mixed and matched**

\* While supplies last

~ Available December

**NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE**



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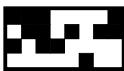
2020 Fall & Holiday Seasonal			Small Veri-Glass	Large Veri-Glass	3-Wick Hive	20 Hr Votive	Honeycomb Traveler
FRAGRANCE	COLOR	#	8873	8870	8858	15	8864
Bayberry	Dark Green	69					
Bourbon Pear	Butterscotch	380			X		
Candy Cane	Red	29					
Cinnamon Spice	Copper	266					
Winter Balsam	Forest	171					
Hollyberry	Red	68					
Mulled Cider	Rust	19			X		
Pumpkin Spice	Laranja	210			X		
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:							
UNIT PRICE:			6.50	10.00	12.50	22.10	5.00
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			6	6	4	1 BX	1

Fragrances can be mixed and matched

Bayberry Scented Tapers		9"
		207969
Bayberry/Sage		
UNIT OF MEASURE:		2/BX
TOTAL QUANTITY:		
UNIT PRICE:		4.95
COLUMN TOTALS:		

Advent		U/M	#	QTY	UNIT PRICE	TOTAL PRICE
Advent Candle Set		BX/4	2504		8.95	
Brass Holder		EA	2506		7.95	

NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE

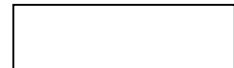


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## 2020 Fall Collection

NEW!

Limited Edition			3-Wick Honeycomb	Tealights
FRAGRANCE	COLOR	#	6312	1510
Bourbon Pear	Butterscotch	380		
Mulled Cider	Rust	19		
Pumpkin Spice	Laranja	210		
UNIT OF MEASURE:			EA	EA
TOTAL QUANTITY:				
UNIT PRICE:			12.50	5.00
COLUMN TOTALS:				
ORDER IN QUANTITIES OF:			4	1 BX

Fragrances can be mixed and matched

## 2020 Noir Collection

NEW!

Limited Edition			3-Wick 12 oz	6 oz	20 Hr Votive	20 Hr Votive
FRAGRANCE	COLOR	#	9807	9806	15	150
Pumpkin Roll	Natural	394				X
Salted Caramel	Natural	281			X	
Toffee Apple	Natural	395				X
UNIT OF MEASURE:			EA	EA	Bx/18	Bx/18
TOTAL QUANTITY:						
UNIT PRICE:			12.50	8.50	22.50	22.50
COLUMN TOTALS:						
ORDER IN QUANTITIES OF:			4	4	1 BX	1 BX

Fragrances cannot be mixed except for 3-wick 12 oz

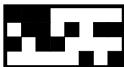
## 2020 Holiday Collection

NEW!

Limited Edition			3-Wick Honeycomb	8 oz	Honeycomb Traveler	20 Hr Votive	Tealights
FRAGRANCE	COLOR	#	6312	9808	8864	15	1510
Christmas Cookie	Natural	396					
Holiday Fir	Forest	398					
Holly & Ivy	Red	397					
UNIT OF MEASURE:			EA	EA	EA	Bx/18	EA
TOTAL QUANTITY:							
UNIT PRICE:			12.50	7.50	5.00	22.50	5.00
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			4	4	1	1 BX	1 BX

Fragrances cannot be mixed except for 3-wick Honeycomb

NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE



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## Seeking Balance

Seeking Balance			12 OZ Spa	8 OZ Medium Spa	6.5 OZ Original Spa	4 OZ Spa Traveler	20 Hr Spa Votive
NAME	FRAGRANCE	#	9944	9942	9941	9946	16
Awaken	Basil & Lime	234					
Empower	Lavadin & Patchouli	329					
Energize	Rosemary Eucalyptus	228					
Enlighten	Cedar Verbena	229					
Illuminate	Juniper Rosewood	227					
Invigorate	Pomelo Pine	298					
Purify	Lemongrass & Sea Salt	368					
Reflect	Tonka & Cedarwood	327					
Relax	Geranium Lavender	226					
Relieve	Eucalyptus Menthol	269					
Revitalize	Coriander & Sage	354					
Seduce	Patchouli & Anise	282					
UNIT OF MEASURE:			EA	EA	EA	EA	BX/18
TOTAL QUANTITY:							
UNIT PRICE:			12.50	10.00	9.00	7.00	22.10
COLUMN TOTALS:							
ORDER IN QUANTITIES OF:			1	4	4	4	1 BX

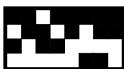
**Fragrances cannot be mixed except for 12 oz. Spa**

Seeking Balance Essentials			NEW!	6 OZ Essential Spa
FRAGRANCE	COLOR	#	9945	
Basil	Basil	402		
Cedar	Cedar	403		
Eucalyptus	Eucalyptus	401		
Geranium	Geranium	399		
Juniper	Juniper	404		
Lavandin	Lavandin	400		
Lavender	Lavender	405		
Lime	Lime	408		
Patchouli	Patchouli	406		
Rosemary	Rosemary	407		
Rosewood	Rosewood	410		
Verbena	Verbena	409		

## Wellness Collection

Wellness Collection			12 OZ Glass W/Dust Cover	8 OZ Glass W/Dust Cover	20 Hr Votive
FRAGRANCE	COLOR	#	9909	9908	15
Matcha + Lavender	Natural	391			
Oakmoss + Lavender	Natural	389			
Sea Salt + Lavender	Natural	390			
<b>UNIT OF MEASURE:</b>			EA	EA	BX/18
<b>TOTAL QUANTITY:</b>					
<b>UNIT PRICE:</b>			12.50	9.00	22.50
<b>COLUMN TOTALS:</b>					
<b>ORDER IN QUANTITIES OF:</b>			4	4	1 BX

**Fragrances cannot be mixed**



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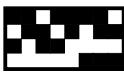
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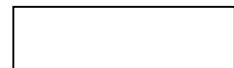
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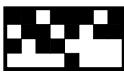
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Root Timberline Pillars		3 x 3	3 x 6	3 x 9
<b>Year-Round</b>				
<b>COLOR</b>	#	333	336	339
Abyss	220			
Beeswax	25			
Black	40			
Buttercream	296			
Dark Olive	72			
Garnet	703			
Ivory	17			
Mandarin	41			
Platinum	PLT			
Red	68			
Rose	337			
Sky	276			
Taupe	45			
White	147			
Willow	350			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				
<b>2020 Seasonal</b>		3 x 3	3 x 6	3 x 9
<b>COLOR</b>	#	333	336	339
Marine	366			
Peach	362			
Yellow	336			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				
<b>2020 Fall &amp; Holiday Seasonal</b>		3 x 3	3 x 6	3 x 9
<b>COLOR</b>	#	333	336	339
Aubergine	219			
Autumn	44			
Dark Green	69			
Rust	19			
UNIT OF MEASURE:		EA	EA	EA
TOTAL QUANTITY:				
UNIT PRICE:		8.25	10.00	12.00
COLUMN TOTALS:				



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**Unscented**

	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
10 HR VOTIVE UNSCENTED 12S	DZ	10117U		4.80	
10 HR VOTIVE UNSCENTED18S	BX	11117U		6.00	
20 HR VOTIVE UNSCENTED	BX/18	115U		18.63	
TEALIGHT 4HR. CLEAR CUP	BX/8	131015		4.50	
TEALIGHT 4 HR. CLEAR CUP - BULK	BX/ 250	131015B		85.00	
TEALIGHT TIN CUP 4HR. - BULK	BX/ 250	300B		62.50	
VOTIVE 4HR/BULK 576 PIECES	CS	04A		95.04	
VOTIVE 6HR/BULK 576 PIECES	CS	06A		106.60	
VOTIVE 8HR/BULK 576 PIECES	CS	08A		118.10	
VOTIVE 10HR/BULK 288 PIECES	CS	10A		66.24	
VOTIVE 15HR/BULK 144 PIECES	CS	15A		49.66	
VOTIVE 20HR/BULK 90 PIECES	BX/90	46A90		69.30	

**Accessories & POP**

CANDLE HOLDERS	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
CLEAR OYSTER GLASS	DZ	991312		24.00	
CLEAR ST. SIDE GLASS	36/BX	993500		33.60	
PLAINWALL - CLEAR	DZ	993000		34.20	
PLAINWALL - AMBER	DZ	993009		34.20	
PLAINWALL - DARK BLUE	DZ	993079		34.20	
PLAINWALL - DARK GREEN	DZ	993069		34.20	
PLAINWALL - RUBY	DZ	993068		34.20	
POP					
CANDLE CATALOG	EA	03CAT		N/C	
ORDER FORM SINGLE SHEET	EA	03OFS-02		N/C	
ACRYLIC BURN GUIDE HOLDER	EA	999020		N/C	
SEEKING BALANCE LOOK BOOK	EA	EXP2019SBLB-2		N/C	
BURNGUIDE/HISTORY BROCHURE	50/PK	999092		10.00	
CLEAR ACRYLIC 5 X 7 EASEL	EA	999081		2.00	

**Specialty & Miscellaneous**

SPECIALTY	U/M	#	QTY	UNIT PRICE	TOTAL PRICE
CANDLE FAST	BX/50	9984		65.00	
32 OZ. WAX RMVR	EA	9988		18.00	

**Fixtures**

#	U/M	QTY	UNIT PRICE	TOTAL PRICE
<b>HONEYBEE 48" DISPLAY</b>				
EXPLEGDISPLAY1		EA		1095.00
<b>HONEYBEE 48" ADDITIONAL SHELVES</b>				
EXPLEGDISPLAYSHELF		EA		125.00
<b>3 HONEYCOMB ACCENT DISPLAY</b>				
EXPHCDISPLAY		EA		200.00
<b>ROOT CRATE</b>				
EXP2019CRATE		EA		75.00

**Honeybee 48" Display includes 7 adjustable shelves****Crate Programs**

PROGRAMS	PROMOCODE#	U/M	QTY	UNIT PRICE	TOTAL PRICE
SEEKING BALANCE CRATE	03PROMOCSB	EA		504.00	
SEEKING BALANCE ESSENTIALS	03PROMOBESS	EA		612.00	
SEEKING BALANCE HUTCH PROGRAM	03PROMOSB48	EA		2690.40	
SPA COLLECTION	03PROMOSPA	EA		501.60	
WELLNESS COLLECTION	03PROMOWELLNESS	EA		501.00	
2020 SEASONAL					
VALENTINE'S DAY COLLECTION	03PROMOCVAL	EA		501.60	
2020 FALL & HOLIDAY SEASONAL					
CELEBRATE THE HOLIDAY SEASON	03PROMOCCEL	EA		501.60	
FALL COLLECTION	03PROMOCFALL	EA		495.60	
2020 HOLIDAY COLLECTION	03PROMOHOLIDAY	EA		495.00	
2020 NOIR COLLECTION	03PROMONOIR	EA		489.00	

NOTE : Crate Program details are available on the Root Retail Portal([www.rootretailportal.com](http://www.rootretailportal.com))