

Inspired by life.

Spaning CATALOG

YOU

CHARM

MY









20076 IIIIIIII 8x4x1 wd cutout (LOVE) wh

E) wh 2/ \$7.00 ea. 24 per case



5x2x1 wd cutout (XO) wh

12/ \$5.00 ea. 72 per case









Benine Benine Benine



- Lucky in Love Collection -











New



Side A F 30261 4x5x1.5 rvs wd cutout on stnd (DUCK) wh/bk/yl/or

on stnd 8/ \$6.00 ea. 48 per case Side B



Reversible

10x4x1 wd cutout (LUCK) wh

2/ \$7.00 ea. 12 per case



30260 IIIIIIII 2.5x5x1.5 wd cutout on stnd (BNY) multi



Side A Reversible Side B

3.75x4.25x1.5 rvs wd cutout on stnd (CHCK) yl/or/bk/wh 8/ \$6.00 ea. 48 per case



12.5x4.75x1 wd cutout (FLOWER) wh 2/ \$9.00 ea. 12 per case





Spring Has Sprung Collection -



















Spring Has Sprung Collection



30276 50x2.75x.1 wd grInd (FLWR) 6/ \$6.00 ea. wh/pk/ntrl 36 per case

Side A Welcome Side B Reversible

12x4.25x.35 rvs hng wd sn w/ beads (WLCME) multi 4/ \$8.00 ea. 24 per case





- Spring Has Sprung Collection ——











Reversible Side B Side A Reversible Side A Side B 20065 20066 7.75x7 rvs puffy orn (HRT) 8/ \$7.00 ea. 7.75x7 rvs puffy orn (HRT) 8/ \$7.00 ea. 24 per case wh/rd 24 per case wh/bk Keychain 20064 20068 7.5x12x1.5 mngo wd shp on 4/ \$21.00 ea. 3.25x3x.5 wd keychain (HRT) 12/ \$4.00 ea. stnd (HRT) ntrl/wh 16 per case 144 per case wh 3D Layered Effect Side A Reversible Side B 20069 20067 5.5x5x.5 rvs wd orn w/ tassels 2/ \$6.00 ea. 36x5x.5 wd garland (XOXO) 2/ \$14.00 ea. 24 per case 8 per case (HRT) wh/bk/ntrl wh/ntrl

- Love in Bloom Collection -







- Love in Bloom Collection —



- Love in Bloom Collection -



30236 IIII 7.5x7x1 mngo wd cutout (FLWR) ntrl/wh

but 4/ \$14.00 ea. 24 per case



30237 IIII 8.25x7x1 mngo wd cutout (TULIP) ntrl/wh

tout 4/ \$14.00 ea. 24 per case



30238 **X2.25x1 rvs mngo wd cutout** (CARROT) ntrl/wh

d cutout 4/ \$9.00 ea. 48 per case 30239 2.75x3x.5 wd keychain (HOPE) wh/bk

n 12/ \$4.00 ea. 144 per case



 30240
 4/\$9.00 ea.

 7x4.75x1.5 rvs wd cutout
 4/\$9.00 ea.

 (BRD HSE) multi
 24 per case



 30241
 2/\$13.00 ea.

 6.5x7x1 mngo wd cutout
 2/\$13.00 ea.

 (BNY) ntrl/wh
 24 per case



30242 (EGG) ntrl/wh

4/ \$13.00 ea. 24 per case

Keychain











6.5x6x1 wd cutout (FLWR) wh/bk

2/ \$7.00ea. 24 per case



30251 III 7x6x1 wd cutout (TULIP) wh/bk

IP) 2/ \$7.00 ea. 24 per case



1. 1







Side B

egg-cited for easter

Reversible

4/ \$13.00 ea.

Side A

7x10.25x1 rvs wd cutout

(EASTER) wh/bk/ntrl

30256

Love Notes Collection





25047 6x12x1.5 wd cutout on stnd (HEART) rd

2/ \$5.50 ea. 8 per case



25048 6x10x1.5 wd cutout on stnd (HEART) wh

2/ \$5.50 ea. 8 per case





25050 5' pom pom garland, rd/wh

6/ \$12.00 ea. 48 per case





Love My Peeps Collection -







30207 **30207** 28x4.5x1 wd cutout (GRACE) wh

GRACE) 4/ \$12.00 set 16 sets per case



* SOON TO BE RETIRED - Available now while supplies last! *



* SOON TO BE RETIRED - Available now while supplies last! *





30180 48x.5 wd bead garland, wh/bl 6/ \$13.00 ea. 48 per case





TERMS & CONDITIONS

OPENING AN ACCOUNT

- 1. Register for a new account at www.adamsandco.net/register
- 2. Valid business license and/or tax resale certificate or documentation of a valid resale number may be required.
- 3. A retail gift store is required. Online only is ok, but our products must be sold on your own website or social media. Please include all URL's where you will be listing Adams & Co products.
- 4. Adams & Co reserves the right to approve or deny any account.
- 5. Please notify customer service right away if you have any changes to your account including authorized buyers, shipping or billing address updates, ownership changes or to update your credit card.

ORDERING

- 1. We do not have a minimum opening order amount or subsequent reorder amount.
- 2. Per product minimums do apply. They are usually 2 12 per item and must be ordered in multiples of the minimum. Items ordered below product minimum will automatically be rounded up to the next minimum increment.
- 3. Credit Cards are held encrypted on your order and we do not charge the card until the order is processed for shipment. Processing usually takes 3 business days before your order ships out but may take up to 10 business days during peak shipping season. To prevent shipping delays, please contact customer service if you have a new credit card.
- 4. Net 30 applications are available upon request. Terms are given OAC. Adams & Co reserves the right to cancel or deny Net 30 applications. We may require a credit card on file as backup payment, and charge that card if the account becomes past due.
- 5. We are not responsible for any overdraft fees incurred by the customer's financial institution for any reason. Returned checks are subject to a \$30 fee and credit card on file will be charged.
- 6. Listed pricing and minimum quantities whether on the website or in catalogs is subject to change without notice.

MAP POLICY

- 1. Adams & Co wants to maintain a fair marketplace for all vendors. We have implemented a MAP (Minimum Advertised Price) policy for all our retailers.
- 2. Adams & Co products may not be advertised at a price less than "Keystone Pricing" (Original wholesale x 2). This advertising includes, but is not limited to, all website pages and banners, social media, emails, blogs, tv, radio and other printed marketing or promotional materials.
- 3. There are a few exceptions listed here:
 - a. For retailers wishing to offer Adams & Co products at a "sale price", you are authorized to offer temporary sale pricing. Sales must not last longer than 7 days, and items can only be offered for sale twice in any calendar year. Sale price must not be less than 25% off keystone price.
 - b. Once items move to our retired or clearance list MAP no longer applies. Please feel free to request updated clearance and retired list from our customer service at any time or check the website clearance category.
 - c. For seasonal items, MAP requirements expire 2 weeks before the start of the corresponding holiday.

BACK-ORDERS, PRE-ORDERS & OPEN SALES ORDERS

- 1. While we do everything we can to keep items in stock, back orders do happen. For "Everyday" items, back orders over \$50 will be sent once the item comes back in stock, and back orders under \$50 will be canceled, unless otherwise specified in writing. Shipping fees may apply.
- 2. Seasonal back-order items will be canceled automatically.
- 3. New items are made available for sale approximately 4-10 months before they are in our warehouse to ship, so open orders may be held several months while items are in production. If you have any questions about your ship dates, please contact customer service.
- 4. Please check your email! Our customer service team reaches out via email or phone to confirm ship dates, update credit cards, and help get your order to "free shipping" whenever we can.

CHANGES TO ORDER

1. Changes can be made to your order at any time before it is processed for shipping. Once sent to processing, no changes can be made.

SHIPPING

- 1. We know nothing is more frustrating than being surprised by high shipping fees. Adams & Co has a very simple shipping rate which applies to most orders in the continental US.
- 2. This rate is subject to change without notice.
- 3. Shipments are sent FOB from our two warehouses Cedar City, UT and Hopkinsville, KY.

| dar City, UT | \$399 & Greater | FREE SHIPPING | |
|--------------|-----------------|----------------------|--|
| | \$100 - \$398 | 17% of Regular Price | |
| | \$1.00 - \$99 | \$17.00 Hat Rate | |

Shipment

Shipping Rate

- 4. Additional shipping charges may apply for custom orders, LTL orders, large orders that ship freight, clearance or otherwise discounted orders. We will always send any additional shipping requirements to you before shipping any orders.
- 5. For shipments to Canada, Alaska, Hawaii, or any other location outside continental US, please contact us for shipping quote.

RETURNS

- 1. Shipping damages, defective items and quantity discrepancies must be reported to customer service within 14 days. Pictures of any damage or defect are required for credit. Customer service will advise whether product should be returned or destroyed. For minor damage or defects, we may ask you to accept partial credit.
- 2. For authorized return items:
 - a. Must receive Authorization Form from customer service.
 - b. Must be in original packaging and boxing.
 - c. Adams & Co item labels must be on product and intact.
 - d. No store tags, labels, or stickers on product.
 - e. Packaged as to not be damaged in return shipment.
- 3. Shipping fees cannot be refunded. Authorized refunds will be issued once product is returned to warehouse and checked in by our team.
- 4. Other returns cannot be accepted we consider all sales final.

HANDMADE PRODUCT DISCLAIMER

1. The products you receive may vary slightly in size, shade, and color due to the nature of handmade wood signs and products. All stain colors may vary slightly. Please be aware that wood naturally has defects. There may be knots, wood grains, cracks, missing chunks, and natural imperfections in the wood. Many of our products are given a distressed finish which may vary from item to item. This adds character to your piece and makes it as unique as you are! We hope you love our products as much as we do!

PHOTOS PERMISSIONS POLICY

- 1. Photos may be used to sell Adams & Co products and promote your store. We love to support and cross-market with our #adamsretailers.
- 2. Instagram and other social media photos must be original posts owned by Adams & Co. Please do not use "reposted" photos that are tagged to another retailer or store.
- 3. For "influencer" (#adamsinfluencer) photos from Instagram or other social media, full credit and permission is required. You can contact the influencer directly to request permission and tagging instructions if you wish to use the photo. Each influencer may have different resharing preferences.

All materials, including images, logos, designs, icons, photographs, copy and other material that appear as part of this catalog, website, or social media are the properties owned or licensed by Adams & Co. and are protected by copyright or other intellectual property laws, worldwide.



DROP SHIP PROGRAM

NO INVENTORY TO CARRY • NO WAREHOUSE NEEDED • MORE FLEXIBILITY • LESS RISK

To our wonderful Adams & Co retailers –

Welcome to our drop ship program! You can offer our ENTIRE catalog of in-stock products, and never have to worry about warehouse space, boxes and packing materials, or running to the post office. You sell Adams & Co items online to your customers, and we will ship the order to them.

HERE IS HOW IT WORKS:

- 1. List any in-stock item that you like for sale on your own website or social media.
- 2. We can send you an available list upon request. Please note the list is LONG! We recommend finding on our website the items you would like to feature. If it shows in stock there, it is available for drop ship.
- 3. You can also view products in our PDF Catalog.
- 4. Back orders will automatically be canceled. We cannot hold Drop Ship back orders. If your customer would like these items, please wait until they are back in stock and then re-order.



- 5. Please note Amazon & eBay listings are not allowed for this program. Please contact us regarding any 3rd party sites you would like to use for Adams & Co products.
- 6. Images and descriptions are available on our website: www.adamsandco.net. You are also welcome to use images from our Instagram accounts @adamsandcompany & @devanie.at.home, however, please do not use "reposted" photos that are tagged to another retailer, store or influencer. (Please note, images remain the property of Adams & Co and can only be used for marketing Adams & Co products.)

PROCESSING & SHIPPING TRANSIT TIMES

- 1. Warehouse processing time can take up to 7 business days. (This does not include transit time.) We are closed during the weekends and most major holidays.
- 2. January to June: Orders processed within about 2 3 business days.
- 3. July through December: Orders processed within about 5 to 7 business days.
- 4. Orders may ship Fed Ex, UPS, or USPS. See the map below for approximate transit times.
- 5. Orders should be submitted directly to paige@adamsandco.net. You will receive order confirmation and tracking.
- 6. Credit card payment is required for all drop ship orders.



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 - c. For seasonal items, MAP requirements expire 2 weeks before the start of the corresponding holiday.

PRICING

- 1. Drop ship Fee is 25% of Original Wholesale with a \$7.00 minimum.
- 2. If you are a reward level customer (Silver, Gold or Platinum) those discounts will be applied, but the drop ship fee is still based on Original Wholesale.
- 3. All shipping and packaging costs are included in this drop ship fee.
- 4. Orders may ship Fed Ex, UPS, or USPS. See the map below for approximate transit times.

DAMAGE RETURNS

- 1. Any item that is damaged or defective will be replaced or refunded your customer's choice.
- 2. A clear picture of the damage is required, and the item does not need to be returned.

OTHER RETURNS: If the customer has "changed their mind", "no longer wants or needs it", or even "drank too much wine and ordered 4 instead of 3", we can accept these returns for refund.

- 1. Item must be returned. Please email for Return Authorization Form & Shipping Label.
- 2. Item must be in original condition, must include all original labels, and wrapped in original packaging. Refunds will be issued once item is checked back into our warehouse.
- 3. There is a \$7.00 fee per item or \$12.00 fee per item for over-sized items (over 20" in width or length) that will be deducted from the refund to cover shipping costs.

Please note we reserve the right to make changes to procedure or pricing structure if needed. All other Adams & Co Terms and Conditions do apply.

All materials, including images, logos, designs, icons, photographs, copy and other material that appear as part of this catalog, website, or social media are the properties owned or licensed by Adams & Co. and are protected by copyright or other intellectual property laws, worldwide.

PLEASE EMAIL PAIGE@ADAMSANDCO.NET WITH ANY QUESTIONS.

THANK YOU!

Customer Rewards Program

New Customers: are automatically enrolled in our Rewards Program when you place your first order with us and will start receiving all applicable perks and discounts that pertain to your level for the entire enrollment period of one year. When either a one-time order or your annual order volume reaches the next tier you will automatically be enrolled into that level for a full year. Enrollment time is 12 months from the first purchase date and is renewable each January.

Existing Customers: are automatically enrolled into our Rewards Program and will start receiving your discounts from this point forward based on last year's purchases. If you have any questions, please feel free to contact us. We are happy to help you.



Come see us at our... CORPORATE SHOWROOMS

Atlanta AMERICASMART Building 2, Suite 637A

PENNY HARRISON NORTHWEST SALES

Email: pennyharrisonco@aol.com Phone: (206) 235-3953 WA, OR, ID, AK, MT

WARESITAT

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Phone: (800) 813-9142 Fax: (800) 792-0047 Email: service@waresitat.com Website: www.waresitat.com Canada

A'RAE OF GOODS

LES

Minneapolis Cift Mart, Showroom Blue 108. Phone: (952) 933-2225 Fax: (952) 933-3458 Email: lisarae@araeofgoods.com Northern IA, MN, ND, SD, WI

FOX ENTERPRISES

Phone: (614) 921-8400 Fax: (614) 921-8500 Email: davidpoint@aol.com OH, WV, KY, Western PA

THE HAEFLING GROUP

16534 Pear Ave. Orland Park, IL 60467 Phone: (888) 489-5759 Fax: (888) 455-1898 jackpuckett@comcast.net IN, IL, MI

SWEETWATER SALES & MARKETING

Phone: (410) 937-7483 Fax: (888) 384-0878 Email: kelly@sweetwatersales.com Website: www.sweetwatersales.com VA, MD, DE, DC, Eastern PA, NJ

IMAGINE THAT REPS

Debbie Jo Berrier Phone: (303) 324-3962 Email: debbiejo@imaginethatreps.com CO, WY

CARLEY & COMPANY

Phone: (916) 525-0744 Email: carley6235@hotmail.com Northern CA, Northwest NV

R.E.P.S

Las Vegas LAS VEGAS MARKET Building C, Floor 7, Suite 764

Phone: (949) 786-0263 Email: bevreps@msn.com Southern California

LEGACY SALES

Tom & Ginny Ring Phone: (678) 481-1369 Phone: (678) 628-7406 Email: tomring8689@gmail.com Email: ginnyring1@gmail.com GA, NC, SC, AL