

Draft

JANUARY 2023

623 West Liberty St  
Medina, OH 44256-2225  
1-800-289-7668 option 6  
FAX 330-725-5624  
customerservice@rootcandles.com



Opening Order Minimum \$350  
Re-order Minimum \$150  
All prices are subject to change without notice

|                                                                                                                                                         |                                                                                                                                      |                    |                |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------|
| CUSTOMER #                                                                                                                                              |                                                                                                                                      | SHIP TO            |                |
| <b>BILL TO</b><br><input type="checkbox"/> NEW CUSTOMER<br>CO. NAME: _____<br>STREET 1: _____<br>STREET 2: _____<br>CITY: _____ STATE: _____ ZIP: _____ | <input type="checkbox"/> NEW SHIP TO<br>CO. NAME: _____<br>STREET 1: _____<br>STREET 2: _____<br>CITY: _____ STATE: _____ ZIP: _____ |                    |                |
| PHONE NUMBER<br>( ) ( ) ( ) ( ) ( ) ( )                                                                                                                 | FAX NUMBER<br>( ) ( ) ( ) ( ) ( ) ( )                                                                                                | BUYER/CONTACT<br>★ | SALES REP NAME |
| E-MAIL ADDRESS<br>★                                                                                                                                     |                                                                                                                                      | P.O. #             |                |

★ BUYER'S SIGNATURE \_\_\_\_\_

## ★ Required Fields

As the Buyer Representative for a Retailer of Root Candles, I certify that the Root product is being purchased for retail sale to consumers and that it is not and will not be sold to other retailers, resellers, or distributors either within the United States or outside. As the Buyers Representative, I further understand that Root Candles is relying on this certification in agreeing to provide product for resale to consumers and that the business relationship will cease if this agreement is violated. By signing this agreement I agree to the terms and conditions of sale listed on the front of this form and understand accounts not paid within terms will incur a monthly handling charge of 1% on the amount past due or 12% "per annum"

For new credit card customers, or new credit cards, make sure that the above required information is fully completed so that Root Customer Service can contact you

For existing credit card customers, please indicate the credit card type and last 4 digits

LAST 4 DIGITS OF CARD NUMBER

REP #

ORDER DATE   
 SHIP DATE   
 CANCEL DATE   
 SHOW ORDER ☐ OUT OF TERRITORY ☐ NO B / O ☐

|                  |  |
|------------------|--|
| <b>COMMENTS:</b> |  |
|                  |  |
|                  |  |
|                  |  |

|                       |  |
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| <b>K - PAGE TOTAL</b> |  |
| <b>GRAND TOTAL</b>    |  |

This form will be scanned using Optical Character Recognition software. For accuracy purposes,  
1) USE A SOLID BLACK INK PEN 2) STAY WITHIN THE BOX 3) PRINT CLEARLY & CAREFULLY

Characters should look like this = 1 2 3 4 5 6 7 8 9 10

## CONDITIONS OF SALE

**MINIMUM OPENING ORDER:** \$350.00 All new accounts will be approved by the territory salesperson, and all orders are subject to review and acceptance by The A. I. Root Company DBA Root Candles. All merchandise purchased is for resale only, and only at the location as shown on the order.

**MINIMUM REORDER:** \$150.00

**EXPEDITE FEE:** \$50.00 or 10% of the order The higher charge will be applicable.

**BACK ORDERS:** Root Candles makes every effort to ship orders complete. However, when a backorder does occur, Root Candles will ship a backorder that exceeds \$50.00 unless the customer indicates otherwise. A freight allowance is available on back orders if the original order qualified.

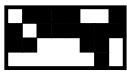
At the company's discretion, backorders under \$50.00 may be canceled without notification. Additionally, all back orders between December 1st and December 31st will be cancelled as of December 31st, and open backorders previous to December 1st will be canceled as of December 15th.

**TERMS:** Root Candles accepts MasterCard, Visa, or Discover. We require all transmitted orders to be signed by the customer. Phone orders do not require a signature. Net 30 day terms may be available upon credit approval by Root Candles following completion of Root Candles' credit review process.

**CREDITS AND RETURNS:** Damaged merchandise must be reported to our Customer Service Department within 10 days of receipt. Product returns must be authorized and a return authorization number must be obtained from one of our customer service specialists. Returned merchandise is subject to our inspection before a credit will be issued. Merchandise returned due to a customer error is subject to a 25% restocking charge. If problems arise, please call us at 1-800-289-7668 (800-BUY-ROOT)

Terms and conditions are subject to change without notice.

TO EXPEDITE YOUR ORDER - ALWAYS RETURN PAGE A



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CUST. # \_\_\_\_\_

NAME \_\_\_\_\_

EST • 1869  
**ROOT**  
AMERICAN MADE CANDLES

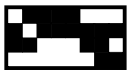
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**JANUARY 2023****Veriglass, 3-Wick Honeycomb, Votives, Honeycomb Traveler, Tealights**

| Year-Round              |             |     | Small Veri-Glass | Large Veri-Glass | 3-Wick Honeycomb | 20 Hr Votive | Honeycomb Traveler | Tealights |
|-------------------------|-------------|-----|------------------|------------------|------------------|--------------|--------------------|-----------|
| FRAGRANCE               | COLOR       | #   | 8873             | 8870             | 6313             | 15           | 8864               | 1510      |
| NEW! Amber & Oak        | Amber       | 461 |                  |                  |                  |              |                    | X         |
| Blackberry Honey        | Aubergine   | 454 |                  |                  |                  |              |                    |           |
| NEW! Citron & Bergamot  | Citrus      | 460 |                  |                  |                  |              |                    | X         |
| Coastal Sunrise         | Persimmon   | 438 |                  |                  |                  |              |                    | X         |
| NEW! Cotton Breeze      | Sky Blue    | 462 |                  |                  |                  |              |                    | X         |
| English Lavender        | Lavender    | 59  |                  |                  |                  |              |                    |           |
| French Vanilla          | Ivory       | 17  |                  |                  |                  |              |                    |           |
| Ginger Patchouli        | Taupe       | 45  |                  |                  |                  |              |                    | X         |
| Hosta                   | Dark Olive  | 72  |                  |                  |                  |              |                    | X         |
| Japanese Cedarwood      | Natural     | 147 |                  |                  |                  |              |                    |           |
| Lavender Vanilla        | Dewberry    | 246 |                  |                  |                  |              |                    | X         |
| Mineral Salts           | Mineral     | 386 |                  |                  |                  |              |                    | X         |
| NEW! Salt Mist & Sand   | Sand        | 463 |                  |                  |                  |              |                    | X         |
| Seaside Harbor          | Abyss       | 439 |                  |                  |                  |              |                    | X         |
| Sugared Grapefruit      | Buttercream | 296 |                  |                  |                  |              |                    | X         |
| Tangerine Lemongrass    | Mandarin    | 41  |                  |                  |                  |              |                    |           |
| Tea Leaf & Honey        | Leaf        | 356 |                  |                  |                  |              |                    | X         |
| Tobacco Vanilla         | Platinum    | 322 |                  |                  |                  |              |                    |           |
| UNIT OF MEASURE:        |             |     | EA               | EA               | EA               | Bx/18        | EA                 | Bx/8      |
| TOTAL QUANTITY:         |             |     |                  |                  |                  |              |                    |           |
| UNIT PRICE:             |             |     | 8.00             | 12.00            | 14.50            | 29.00        | 7.00               | 7.00      |
| COLUMN TOTALS:          |             |     |                  |                  |                  |              |                    |           |
| ORDER IN QUANTITIES OF: |             |     | 1 EA             | 1 EA             | 1 EA             | 1 BX         | 1 EA               | 1 BX      |
| CASE QUANTITIES:        |             |     | 6                | 6                | 4                | X            | X                  | 10        |
| Price Per Count         |             |     | 8.00             | 12.00            | 14.50            | 1.61         | 7.00               | 7.00      |

| 2023 Fall & Holiday Seasonal |              |     | Small Veri-Glass | Large Veri-Glass | 3-Wick Honeycomb | 20 Hr Votive | Honeycomb Traveler | Tealights |
|------------------------------|--------------|-----|------------------|------------------|------------------|--------------|--------------------|-----------|
| FRAGRANCE                    | COLOR        | #   | 8873             | 8870             | 6313             | 15           | 8864               | 1510      |
| Bayberry                     | Dark Green   | 69  |                  |                  |                  |              |                    |           |
| Bourbon Pear                 | Butterscotch | 380 |                  |                  |                  |              |                    |           |
| Candy Cane                   | Red          | 29  |                  |                  |                  |              |                    |           |
| Cinnamon Spice               | Copper       | 266 |                  |                  |                  |              |                    |           |
| Fall Leaves                  | Autumn       | 421 |                  |                  |                  |              |                    |           |
| Frosted Juniper              | Light Blue   | 451 |                  |                  |                  |              |                    |           |
| Heirloom Pumpkin             | Mint         | 422 |                  |                  |                  |              |                    |           |
| Hollyberry                   | Red          | 68  |                  |                  |                  |              |                    |           |
| Mulled Cider                 | Rust         | 19  |                  |                  |                  |              |                    |           |
| Peppermint Bark              | Natural      | 452 |                  |                  |                  |              |                    |           |
| Pumpkin Spice                | Pumpkin      | 210 |                  |                  |                  |              |                    |           |
| Spiced Orchard               | Garnet       | 453 |                  |                  |                  |              |                    |           |
| Winter Balsam                | Forest       | 171 |                  |                  |                  |              |                    |           |
| UNIT OF MEASURE:             |              |     | EA               | EA               | EA               | BX/18        | EA                 | BX/8      |
| TOTAL QUANTITY:              |              |     |                  |                  |                  |              |                    |           |
| UNIT PRICE:                  |              |     | 8.00             | 12.00            | 14.50            | 29.00        | 7.00               | 7.00      |
| COLUMN TOTALS:               |              |     |                  |                  |                  |              |                    |           |
| ORDER IN QUANTITIES OF:      |              |     | 1 EA             | 1 EA             | 1 EA             | 1 BX         | 1 EA               | 1 BX      |
| CASE QUANTITIES:             |              |     | 6                | 6                | 4                | X            | X                  | 10        |
| Price Per Count              |              |     | 8.00             | 12.00            | 14.50            | 1.61         | 7.00               | 7.00      |

NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE



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JANUARY 2023

**2023 Comforts of Home By Root Candles**

NEW!

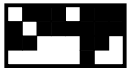
|                         |       |     | 2 Wick<br>12 OZ | Med<br>8 OZ | 20 Hr<br>Votive |
|-------------------------|-------|-----|-----------------|-------------|-----------------|
| FRAGRANCE               | COLOR | #   | 9807            | 9808        | 15              |
| Connect + Strengthen    | Gray  | 469 |                 |             |                 |
| Flourish + Bloom        | Pink  | 471 |                 |             |                 |
| Purify + Cleanse        | White | 468 |                 |             |                 |
| Rejuvenate + Clarify    | Green | 470 |                 |             |                 |
| Rest + Recharge         | Black | 467 |                 |             |                 |
| UNIT OF MEASURE:        |       |     | EA              | EA          | EA              |
| TOTAL QUANTITY:         |       |     |                 |             |                 |
| UNIT PRICE:             |       |     | 14.50           | 12.00       | 29.00           |
| COLUMN TOTALS:          |       |     |                 |             |                 |
| ORDER IN QUANTITIES OF: |       |     | 1 EA            | 4 EA        | 1 EA            |
| CASE QUANTITIES:        |       |     | 4               | 4           | 1               |
| Price Per Count         |       |     | 14.50           | 12.00       | 29.00           |

## LAST CHANCE

\*

| Seeking Balance         |                             |     | 2-Wick<br>12 OZ<br>Spa | 8 OZ<br>Medium Spa | 6.5 OZ<br>Original Spa | 5.8 OZ<br>Small Spa | 4 OZ Spa<br>Traveler | 20 Hr Spa<br>Votive | Tealights | 3 x 3 | 3 x 6 |
|-------------------------|-----------------------------|-----|------------------------|--------------------|------------------------|---------------------|----------------------|---------------------|-----------|-------|-------|
| NAME                    | FRAGRANCE                   | #   | 9947                   | 9942               | 9941                   | 9940                | 9946                 | 16                  | 1610      | 333   | 336   |
| Awaken                  | Basil & Lime                | 234 |                        |                    |                        |                     |                      |                     |           |       |       |
| Cleanse                 | Lime & Galbanum             | 464 |                        |                    |                        |                     | X                    |                     |           |       |       |
| Empower                 | Lavandin & Patchouli        | 329 |                        |                    |                        |                     |                      |                     |           |       |       |
| Energize                | Rosemary Eucalyptus         | 228 |                        |                    |                        |                     |                      |                     |           |       |       |
| Enlighten               | Cedar Verbena               | 229 |                        |                    |                        |                     |                      |                     |           |       |       |
| Illuminate              | Juniper Rosewood            | 227 |                        |                    |                        |                     |                      |                     |           |       |       |
| Relax                   | Geranium Lavender           | 226 |                        |                    |                        |                     |                      |                     |           |       |       |
| Relieve                 | Eucalyptus Menthol          | 269 |                        |                    |                        |                     |                      |                     |           |       |       |
| Renew                   | Seaside Cypress & Cedarleaf | 432 |                        |                    |                        |                     |                      |                     |           |       |       |
| Seduce                  | Patchouli & Anise           | 282 |                        |                    |                        |                     |                      |                     |           |       |       |
| Soothe                  | Bay Leaf & Birch            | 431 |                        |                    |                        |                     |                      |                     |           |       |       |
| Uplift                  | Lemon & Bergamont           | 412 |                        |                    |                        |                     |                      |                     |           |       |       |
| UNIT OF MEASURE:        |                             |     | EA                     | EA                 | EA                     | EA                  | EA                   | BX/18               | BX/8      | EA    | EA    |
| TOTAL QUANTITY:         |                             |     | 14.50                  | 12.00              | 11.50                  | 9.00                | 4.00                 | 29.00               | 7.00      | 13.50 | 15.50 |
| UNIT PRICE:             |                             |     |                        |                    |                        |                     |                      |                     |           |       |       |
| COLUMN TOTALS:          |                             |     | 1 EA                   | 4 EA               | 4 EA                   | 4 EA                | 4 EA                 | 1 BX                | 1 BX      | 1 EA  | 1 EA  |
| ORDER IN QUANTITIES OF: |                             |     | 1                      | 4                  | 4                      | 4                   | 4                    | X                   | 10        | 4     | 4     |
| CASE QUANTITIES:        |                             |     | 14.50                  | 12.00              | 11.50                  | 9.00                | 4.00                 | 1.61                | 7.00      | 13.50 | 15.50 |
| MSRP                    |                             |     |                        |                    |                        |                     |                      |                     |           |       |       |

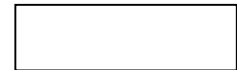
★ WHILE SUPPLIES LASTS  
NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE



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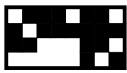
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JANUARY 2023

| Unscented Dinner Candles     |          |                              |       |            |       |       |        |       |       |            |       |        |       |
|------------------------------|----------|------------------------------|-------|------------|-------|-------|--------|-------|-------|------------|-------|--------|-------|
| Year Round                   |          | Collenette <span>NEW!</span> |       |            |       |       |        |       |       | Arista     |       |        |       |
| FINISH                       | DIAMETER | Grecian                      |       | Timberline |       |       | Smooth |       |       | Timberline |       | Smooth |       |
|                              |          | 1-1/4"                       |       | 1-1/4"     |       |       | 1-1/4" |       |       | 7/8"       |       | 7/8"   |       |
|                              |          | 7"                           | 9"    | 5"         | 7"    | 9"    | 5"     | 7"    | 9"    | 9"         | 12"   | 9"     | 12"   |
| COLOR                        | #        | 97                           | 19    | 595        | 597   | 519   | 45     | 47    | 48    | 589        | 582   | 89     | 82    |
| Abyss                        | 220      |                              |       |            |       |       |        |       |       |            |       |        |       |
| Beeswax                      | 25       |                              |       |            |       |       |        |       |       |            |       |        |       |
| Black                        | 40       |                              |       | X          |       |       | X      | X     | X     |            |       |        |       |
| Buttercream                  | 184      |                              |       | X          |       |       | X      | X     | X     |            |       |        |       |
| Dark Olive                   | 72       |                              |       |            |       |       |        |       |       |            |       |        |       |
| <span>NEW!</span> Dusty Rose | 465      |                              |       | X          |       |       | X      | X     | X     |            |       |        |       |
| Garnet                       | 78       |                              |       |            |       |       |        |       |       |            |       |        |       |
| Ivory                        | 17       |                              |       |            |       |       |        |       |       |            |       |        |       |
| Platinum                     | PLT      |                              |       | X          |       |       | X      | X     | X     |            |       |        |       |
| Red                          | 68       |                              |       |            |       |       |        |       |       |            |       |        |       |
| <span>NEW!</span> Sage Green | 466      |                              |       | X          |       |       | X      | X     | X     |            |       |        |       |
| Sky                          | 276      |                              |       | X          |       |       | X      | X     | X     |            |       |        |       |
| Stone                        | 195      |                              |       | X          |       |       | X      | X     | X     |            |       |        |       |
| Taupe                        | 45       |                              |       | X          |       |       | X      | X     | X     |            |       |        |       |
| White                        | 147      |                              |       |            |       |       |        |       |       |            |       |        |       |
| Williamsburg Blue            | 433      |                              |       |            |       |       |        |       |       |            |       |        |       |
| Willow                       | 42       |                              |       |            |       |       |        |       |       |            |       |        |       |
| UNIT OF MEASURE:             |          | Bx/4                         |       | Bx/8       |       | Bx/4  |        | Bx/8  |       | Bx/4       |       | Bx/12  |       |
| TOTAL QUANTITY:              |          | 18.00                        | 22.00 | 25.00      | 18.00 | 22.00 | 25.00  | 18.00 | 22.00 | 33.00      | 38.85 | 33.00  | 38.85 |
| UNIT PRICE:                  |          |                              |       |            |       |       |        |       |       |            |       |        |       |
| COLUMN TOTALS:               |          |                              |       |            |       |       |        |       |       |            |       |        |       |
| Price Per Count              |          | 4.50                         | 5.50  | 3.13       | 4.50  | 5.50  | 3.13   | 4.50  | 5.50  | 2.75       | 3.24  | 2.75   | 3.24  |

| 2023 Fall & Holiday Seasonal |          | Collenette <span>NEW!</span> |       |            |       |       |        |       |       | Arista     |       |        |       |
|------------------------------|----------|------------------------------|-------|------------|-------|-------|--------|-------|-------|------------|-------|--------|-------|
| FINISH                       | DIAMETER | Grecian                      |       | Timberline |       |       | Smooth |       |       | Timberline |       | Smooth |       |
|                              |          | 1-1/4"                       |       | 1-1/4"     |       |       | 1-1/4" |       |       | 7/8"       |       | 7/8"   |       |
|                              |          | 7"                           | 9"    | 5"         | 7"    | 9"    | 5"     | 7"    | 9"    | 9"         | 12"   | 9"     | 12"   |
| COLOR                        | #        | 97                           | 19    | 595        | 597   | 519   | 45     | 47    | 48    | 589        | 582   | 89     | 82    |
| Butterscotch                 | 380      |                              |       |            |       |       |        |       |       |            |       |        |       |
| Dark Green                   | 69       |                              |       |            |       |       |        |       |       |            |       |        |       |
| Portobello                   | 458      |                              |       | X          |       |       | X      | X     | X     |            |       |        |       |
| Rust                         | 19       |                              |       |            |       |       |        |       |       |            |       |        |       |
| UNIT OF MEASURE:             |          | Bx/4                         |       | Bx/8       |       | Bx/4  |        | Bx/8  |       | Bx/4       |       | Bx/12  |       |
| TOTAL QUANTITY:              |          | 18.00                        | 22.00 | 25.00      | 18.00 | 22.00 | 25.00  | 18.00 | 22.00 | 33.00      | 38.85 | 33.00  | 38.85 |
| UNIT PRICE:                  |          |                              |       |            |       |       |        |       |       |            |       |        |       |
| COLUMN TOTALS:               |          |                              |       |            |       |       |        |       |       |            |       |        |       |
| Price Per Count              |          | 4.50                         | 5.50  | 3.13       | 4.50  | 5.50  | 3.13   | 4.50  | 5.50  | 2.75       | 3.24  | 2.75   | 3.24  |

NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE



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NAME \_\_\_\_\_

**JANUARY 2023**

| Unscented Dinner Candles - Year Round |     | Dipped Tapers |       |
|---------------------------------------|-----|---------------|-------|
|                                       |     | Smooth        |       |
|                                       |     | 7/8"          |       |
|                                       |     | 9"            | 12"   |
| COLOR                                 | #   | 79            | 72    |
| Abyss                                 | 220 |               |       |
| Beeswax                               | 25  |               |       |
| Black                                 | 40  |               |       |
| Buttercream                           | 184 |               |       |
| Dark Olive                            | 72  |               |       |
| NEW! Dusty Rose                       | 465 |               |       |
| Garnet                                | 78  |               |       |
| Ivory                                 | 17  |               |       |
| Platinum                              | PLT |               |       |
| Red                                   | 68  |               |       |
| NEW! Sage Green                       | 466 |               |       |
| Sky                                   | 276 |               |       |
| Stone                                 | 195 |               |       |
| Taupe                                 | 45  |               |       |
| White                                 | 147 |               |       |
| Williamsburg Blue                     | 433 |               |       |
| Willow                                | 42  |               |       |
| UNIT OF MEASURE:                      |     | Bx/12         |       |
| TOTAL QUANTITY:                       |     |               |       |
| UNIT PRICE:                           |     | 28.00         | 35.00 |
| COLUMN TOTALS:                        |     |               |       |
| Price Per Count                       |     | 2.33          | 2.92  |

**Scented Bayberry****Double Hung Dipped Tapers**

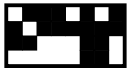
| FINISH           |            | Smooth  |
|------------------|------------|---------|
| DIAMETER         |            | 7/8"    |
| LENGTH           |            | 9"      |
| FRAGRANCE        | COLOR      | 207969  |
| Bayberry         | Dark Olive |         |
| UNIT OF MEASURE: |            | Bx/1 PR |
| TOTAL QUANTITY:  |            |         |
| UNIT PRICE:      |            | 7.00    |
| COLUMN TOTALS:   |            |         |
| Price Per Count  |            | 7.00    |

**Advent**

|                  | Advent Candle Set | Brass Holder | Silver Holder |
|------------------|-------------------|--------------|---------------|
|                  | 2504              | 2506         | 2507          |
|                  |                   |              |               |
| UNIT OF MEASURE: | Bx/4              | EA           | EA            |
| TOTAL QUANTITY:  |                   |              |               |
| UNIT PRICE:      | 11.00             | 7.95         | 7.95          |
| COLUMN TOTALS:   |                   |              |               |
| Price Per Count  | 11.00             | X            | X             |

**2023 Fall & Holiday****Dipped Tapers**

|                  |     | Smooth |       |
|------------------|-----|--------|-------|
|                  |     | 7/8"   |       |
|                  |     | 9"     | 12"   |
| COLOR            | #   | 79     | 72    |
| Butterscotch     | 380 |        |       |
| Dark Green       | 69  |        |       |
| Portobello       | 458 |        |       |
| Rust             | 19  |        |       |
| UNIT OF MEASURE: |     | Bx/12  |       |
| TOTAL QUANTITY:  |     |        |       |
| UNIT PRICE:      |     | 28.00  | 35.00 |
| COLUMN TOTALS:   |     |        |       |
| Price Per Count  |     | 2.33   | 2.92  |



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NAME \_\_\_\_\_



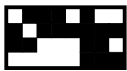
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**JANUARY 2023**

| <b>Root Timberline Pillars<br/>Year-Round</b> |          | <b>3 x 3</b> | <b>3 x 6</b> | <b>3 x 9</b> | <b>4 x 4</b> | <b>4 x 6</b> |
|-----------------------------------------------|----------|--------------|--------------|--------------|--------------|--------------|
| <b>COLOR</b>                                  | <b>#</b> | <b>333</b>   | <b>336</b>   | <b>339</b>   | <b>344</b>   | <b>346</b>   |
| Abyss                                         | 220      |              |              |              | X            | X            |
| Beeswax                                       | 25       |              |              |              |              |              |
| Black                                         | 40       |              |              |              | X            | X            |
| Buttercream                                   | 296      |              |              |              | X            | X            |
| Dark Olive                                    | 72       |              |              |              |              |              |
| NEW! Dusty Rose                               | 465      |              |              |              | X            | X            |
| Garnet                                        | 703      |              |              |              |              |              |
| Ivory                                         | 17       |              |              |              |              |              |
| Platinum                                      | PLT      |              |              |              | X            | X            |
| Red                                           | 68       |              |              |              |              |              |
| NEW! Sage Green                               | 466      |              |              |              | X            | X            |
| Sky                                           | 276      |              |              |              | X            | X            |
| Stone                                         | 195      |              |              |              | X            | X            |
| Taupe                                         | 45       |              |              |              | X            | X            |
| White                                         | 147      |              |              |              |              |              |
| Williamsburg Blue                             | 433      |              |              |              | X            | X            |
| Willow                                        | 350      |              |              |              | X            | X            |
| <b>UNIT OF MEASURE:</b>                       |          | <b>EA</b>    | <b>EA</b>    | <b>EA</b>    | <b>EA</b>    | <b>EA</b>    |
| <b>TOTAL QUANTITY:</b>                        |          |              |              |              |              |              |
| <b>UNIT PRICE:</b>                            |          | <b>13.00</b> | <b>15.00</b> | <b>17.00</b> | <b>17.00</b> | <b>20.00</b> |
| <b>COLUMN TOTALS:</b>                         |          |              |              |              |              |              |
| <b>ORDER IN QUANTITIES</b>                    |          | <b>1 EA</b>  | <b>1 EA</b>  | <b>1 EA</b>  | <b>1 EA</b>  | <b>1 EA</b>  |
| <b>CASE QUANTITIES:</b>                       |          | <b>4</b>     | <b>4</b>     | <b>4</b>     | <b>4</b>     | <b>4</b>     |
| <b>Price Per Count</b>                        |          | <b>13.00</b> | <b>15.00</b> | <b>17.00</b> | <b>17.00</b> | <b>20.00</b> |

| <b>2023 Fall &amp; Holiday Seasonal</b> |          | <b>3 x 3</b> | <b>3 x 6</b> | <b>3 x 9</b> | <b>4 x 4</b> | <b>4 x 6</b> |
|-----------------------------------------|----------|--------------|--------------|--------------|--------------|--------------|
| <b>COLOR</b>                            | <b>#</b> | <b>333</b>   | <b>336</b>   | <b>339</b>   | <b>344</b>   | <b>346</b>   |
| Butterscotch                            | 380      |              |              |              | X            | X            |
| Dark Green                              | 69       |              |              |              | X            | X            |
| Portobello                              | 458      |              |              |              | X            | X            |
| Rust                                    | 19       |              |              |              | X            | X            |
| <b>UNIT OF MEASURE:</b>                 |          | <b>EA</b>    | <b>EA</b>    | <b>EA</b>    | <b>EA</b>    | <b>EA</b>    |
| <b>TOTAL QUANTITY:</b>                  |          |              |              |              |              |              |
| <b>UNIT PRICE:</b>                      |          | <b>13.00</b> | <b>15.00</b> | <b>17.00</b> | <b>17.00</b> | <b>20.00</b> |
| <b>COLUMN TOTALS:</b>                   |          |              |              |              |              |              |
| <b>ORDER IN QUANTITIES</b>              |          | <b>1 EA</b>  | <b>1 EA</b>  | <b>1 EA</b>  | <b>1 EA</b>  | <b>1 EA</b>  |
| <b>CASE QUANTITIES:</b>                 |          | <b>4</b>     | <b>4</b>     | <b>4</b>     | <b>4</b>     | <b>4</b>     |
| <b>Price Per Count</b>                  |          | <b>13.00</b> | <b>15.00</b> | <b>17.00</b> | <b>17.00</b> | <b>20.00</b> |

**NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE**



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January 2023

**LAST CHANCE****Veriglass, 3-Wick Honeycomb, Votives, Honeycomb Traveler, Tealights**

|                         |           |      | Small Veri-Glass | Large Veri-Glass | 3-Wick Honeycomb | 20 Hr Votive | Honeycomb Traveler | Tealights |
|-------------------------|-----------|------|------------------|------------------|------------------|--------------|--------------------|-----------|
| FRAGRANCE               | COLOR     | #    | 8873             | 8870             | 6313             | 15           | 8864               | 1510      |
| Beach Bungalow          | Sand      | 440  |                  |                  |                  |              |                    | X         |
| Blackberry Mango        | Dahlia    | 244  |                  |                  |                  |              |                    |           |
| Bouquet                 | Red       | 437  |                  |                  |                  |              |                    | X         |
| Cranberry Kettle Corn   | Cranberry | 424  |                  |                  |                  |              |                    |           |
| Creamed Honey           | Beeswax   | 413  |                  |                  |                  |              |                    | X         |
| Crisp Linen             | Sky       | 137S |                  |                  |                  |              |                    | X         |
| Hot Chocolate           | Cocoa     | 423  |                  |                  |                  |              |                    |           |
| Macaron                 | Caramel   | 436  |                  |                  |                  |              |                    | X         |
| Pink Lemonade           | Peony     | 435  |                  |                  |                  |              |                    | X         |
| Sparkling Champagne     | Ivory     | 288  |                  |                  |                  |              |                    | X         |
| Teak & Orchid           | Orchid    | 385  |                  |                  |                  |              |                    | X         |
| UNIT OF MEASURE:        |           |      | EA               | EA               | EA               | Bx/18        | EA                 | Bx/8      |
| TOTAL QUANTITY:         |           |      |                  |                  |                  |              |                    |           |
| UNIT PRICE:             |           |      | 4.00             | 6.00             | 7.25             | 14.50        | 3.50               | 3.50      |
| COLUMN TOTALS:          |           |      |                  |                  |                  |              |                    |           |
| ORDER IN QUANTITIES OF: |           |      | 1 EA             | 1 EA             | 1 EA             | 1 BX         | 1 EA               | 1 BX      |
| CASE QUANTITIES:        |           |      | 6                | 6                | 4                | X            | X                  | 10        |
| Price Per Count         |           |      | 4.00             | 6.00             | 7.25             | .81          | 3.50               | 3.50      |

**Seeking Balance**

|                         |                       |     | 2-Wick 12 OZ Spa | 8 OZ Medium Spa | 6.5 OZ Original Spa | 4 OZ Spa Traveler | 20 Hr Spa Votive | Tealights | 3 x 3 | 3 x 6 |
|-------------------------|-----------------------|-----|------------------|-----------------|---------------------|-------------------|------------------|-----------|-------|-------|
| NAME                    | FRAGRANCE             | #   | 9947             | 9942            | 9941                | 9946              | 16               | 1610      | 333   | 336   |
| Purify                  | Lemongrass & Sea Salt | 368 |                  |                 |                     |                   |                  |           | X     | X     |
| Reflect                 | Tonka & Cedarwood     | 327 |                  |                 |                     |                   |                  |           | X     | X     |
| Revitalize              | Coriander & Sage      | 354 |                  |                 |                     |                   |                  |           |       |       |
| UNIT OF MEASURE:        |                       |     | EA               | EA              | EA                  | EA                | BX/18            | BX/8      | EA    | EA    |
| TOTAL QUANTITY:         |                       |     |                  |                 |                     |                   |                  |           |       |       |
| UNIT PRICE:             |                       |     | 7.25             | 6.00            | 5.75                | 4.00              | 14.50            | 3.50      | 6.75  | 7.75  |
| COLUMN TOTALS:          |                       |     |                  |                 |                     |                   |                  |           |       |       |
| ORDER IN QUANTITIES OF: |                       |     | 1 EA             | 4 EA            | 4 EA                | 4 EA              | 1 BX             | 1 BX      | 1 EA  | 1 EA  |
| CASE QUANTITIES:        |                       |     | 1                | 4               | 4                   | 4                 | X                | 10        | 4     | 4     |
| PRICE PER COUNT         |                       |     | 7.25             | 6.00            | 5.75                | 4.00              | .81              | 3.50      | 6.75  | 7.75  |

**La Fleur Collection**

| Limited Edition         |           |     | 3-Wick 14 oz | Medium 8.5 oz | Small 5.5 oz |
|-------------------------|-----------|-----|--------------|---------------|--------------|
| FRAGRANCE               | COLOR     | #   | 659          | 658           | 657          |
| Hydrangea               | Hydrangea | 420 |              |               |              |
| Peony                   | Peony     | 419 |              |               |              |
| Violet                  | Violet    | 418 |              |               |              |
| UNIT OF MEASURE:        |           |     | EA           | EA            | EA           |
| TOTAL QUANTITY:         |           |     |              |               |              |
| UNIT PRICE:             |           |     | 6.25         | 4.25          | 3.25         |
| COLUMN TOTALS:          |           |     |              |               |              |
| ORDER IN QUANTITIES OF: |           |     | 1 EA         | 4 EA          | 4 EA         |
| CASE QUANTITIES:        |           |     | 4            | 4             | 4            |
| PRICE PER COUNT         |           |     | 6.25         | 4.25          | 3.25         |

NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE



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LAST CHANCE

| Classics by Root Candles                                                                                            |          |     |                 |                |                 |
|---------------------------------------------------------------------------------------------------------------------|----------|-----|-----------------|----------------|-----------------|
|                                                                                                                     |          |     | 2-Wick<br>12 oz | Medium<br>8 oz | 20 Hr<br>Votive |
| FRAGRANCE                                                                                                           | COLOR    | #   | 8802            | 8801           | 15              |
| Cashmere                                                                                                            | Blossom  | 444 |                 |                |                 |
| Leather                                                                                                             | Black    | 443 |                 |                |                 |
| Linen                                                                                                               | Taupe    | 446 |                 |                |                 |
| Silk                                                                                                                | Ivory    | 445 |                 |                |                 |
| Suede                                                                                                               | Platinum | 442 |                 |                |                 |
| Velvet                                                                                                              | Stone    | 441 |                 |                |                 |
| TOTAL QUANTITY:<br>UNIT PRICE:<br>COLUMN TOTALS:<br>ORDER IN QUANTITIES OF:<br>CASE QUANTITIES :<br>Price Per Count |          |     | EA              | EA             | BX/18           |
|                                                                                                                     |          |     |                 |                |                 |
|                                                                                                                     |          |     | 7.25            | 6.00           | 14.50           |
|                                                                                                                     |          |     |                 |                |                 |
|                                                                                                                     |          |     | 1 EA            | 4 EA           | 1 BX            |
|                                                                                                                     |          |     | 4               | 4              | X               |
|                                                                                                                     |          |     | 7.25            | 6.00           | .81             |

| Elements Collection                                                                                                                     |            |     |                   |                   |               |           |
|-----------------------------------------------------------------------------------------------------------------------------------------|------------|-----|-------------------|-------------------|---------------|-----------|
|                                                                                                                                         |            |     | 3-Wick<br>14.5 oz | 2-Wick<br>10.5 oz | Small<br>5 oz | Tealights |
| FRAGRANCE                                                                                                                               | COLOR      | #   | 653               | 652               | 651           | 1510      |
| Air                                                                                                                                     | Platinum   | 414 |                   |                   |               |           |
| Earth                                                                                                                                   | Dark Green | 415 |                   |                   |               |           |
| Fire                                                                                                                                    | Ember      | 416 |                   |                   |               |           |
| Universe                                                                                                                                | Stone      | 434 |                   |                   |               |           |
| Water                                                                                                                                   | Abyss      | 417 |                   |                   |               |           |
| UNIT OF MEASURE:<br>TOTAL QUANTITY:<br>UNIT PRICE:<br>COLUMN TOTALS:<br>ORDER IN QUANTITIES OF:<br>CASE QUANTITIES :<br>Price Per Count |            |     | EA                | EA                | EA            | Bx/8      |
|                                                                                                                                         |            |     |                   |                   |               |           |
|                                                                                                                                         |            |     | 7.75              | 6.25              | 4.50          | 3.50      |
|                                                                                                                                         |            |     |                   |                   |               |           |
|                                                                                                                                         |            |     | 1 EA              | 4 EA              | 4 EA          | 1 BX      |
|                                                                                                                                         |            |     | 4                 | 4                 | 4             | 10        |
|                                                                                                                                         |            |     | 7.75              | 6.25              | 4.50          | 3.50      |

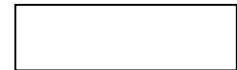




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January 2023

**LAST CHANCE**

| Unscented Dinner Candles                                                                |       |            |       |            |      |       |        |       |            |       |        |       |  |
|-----------------------------------------------------------------------------------------|-------|------------|-------|------------|------|-------|--------|-------|------------|-------|--------|-------|--|
|                                                                                         |       | Collenette |       |            |      |       |        |       | Arista     |       |        |       |  |
| FINISH<br><br>DIAMETER<br><br>LENGTH                                                    |       | Grecian    |       | Timberline |      |       | Smooth |       | Timberline |       | Smooth |       |  |
|                                                                                         |       | 1-1/4"     |       | 1-1/4"     |      |       | 1-1/4" |       | 7/8"       |       | 7/8"   |       |  |
|                                                                                         |       | 7"         | 9"    | 5"         | 7"   | 9"    | 7"     | 9"    | 9"         | 12"   | 9"     | 12"   |  |
| COLOR                                                                                   | #     | 97         | 19    | 595        | 597  | 519   | 47     | 48    | 589        | 582   | 89     | 82    |  |
| Blossom                                                                                 | 7590C |            |       |            |      |       | X      | X     |            |       |        |       |  |
| Mandarin                                                                                | 41    |            |       |            |      |       | X      | X     |            |       |        |       |  |
| UNIT OF MEASURE:<br>TOTAL QUANTITY:<br>UNIT PRICE:<br>COLUMN TOTALS:<br>Price Per Count |       | Bx/4       |       | Bx/8       |      | Bx/4  |        | Bx/4  |            | Bx/12 |        | Bx/12 |  |
|                                                                                         |       | 9.00       | 11.00 | 12.50      | 9.00 | 11.00 | 9.00   | 11.00 | 16.50      | 19.43 | 16.50  | 19.43 |  |
|                                                                                         |       |            |       |            |      |       |        |       |            |       |        |       |  |
|                                                                                         |       | 2.25       | 2.75  | 1.56       | 2.25 | 2.75  | 2.25   | 2.75  | 1.38       | 1.62  | 1.38   | 1.62  |  |

| Unscented Dinner Candles                                                                |                         | Dipped Tapers |       |
|-----------------------------------------------------------------------------------------|-------------------------|---------------|-------|
| FINISH<br>DIAMETER<br>LENGTH                                                            |                         | Smooth        |       |
|                                                                                         |                         | 7/8"          |       |
|                                                                                         |                         | 9"            | 12"   |
| COLOR                                                                                   | #                       | 79            | 72    |
| Blossom                                                                                 | 7590C (9") 7590CR (12") |               |       |
| Mandarin                                                                                | 41                      |               |       |
| UNIT OF MEASURE:<br>TOTAL QUANTITY:<br>UNIT PRICE:<br>COLUMN TOTALS:<br>Price Per Count |                         | Bx/12         |       |
|                                                                                         |                         |               |       |
|                                                                                         |                         | 14.00         | 17.50 |
|                                                                                         |                         | 2.33          | 2.92  |

| Unscented Dinner Candles                                                                |       | Double Hung Dipped Tapers |
|-----------------------------------------------------------------------------------------|-------|---------------------------|
| FINISH<br>DIAMETER<br>LENGTH                                                            |       | Smooth                    |
|                                                                                         |       | 7/8"                      |
|                                                                                         |       | 12"                       |
| COLOR                                                                                   | #     | 72                        |
| Beeswax                                                                                 | 25PR  |                           |
| Dark Olive                                                                              | 72PR  |                           |
| Garnet                                                                                  | 78PR  |                           |
| Ivory                                                                                   | 17PR  |                           |
| Red                                                                                     | 68PR  |                           |
| White                                                                                   | 147PR |                           |
| UNIT OF MEASURE:<br>TOTAL QUANTITY:<br>UNIT PRICE:<br>COLUMN TOTALS:<br>Price Per Count |       | Bx/6 PR                   |
|                                                                                         |       |                           |
|                                                                                         |       | 17.50                     |
|                                                                                         |       | 5.83                      |

| Root Timberline Pillars                                                                                                            |       | 3 x 3 | 3 x 6 | 3 x 9 |
|------------------------------------------------------------------------------------------------------------------------------------|-------|-------|-------|-------|
| COLOR                                                                                                                              | #     | 333   | 336   | 339   |
| Blossom                                                                                                                            | 7590C |       |       |       |
| Mandarin                                                                                                                           | 41    |       |       |       |
| UNIT OF MEASURE:<br>TOTAL QUANTITY:<br>UNIT PRICE:<br>COLUMN TOTALS:<br>ORDER IN QUANTITIES<br>CASE QUANTITIES:<br>Price Per Count |       | EA    | EA    | EA    |
|                                                                                                                                    |       |       |       |       |
|                                                                                                                                    |       | 6.50  | 7.50  | 8.50  |
|                                                                                                                                    |       |       |       |       |
|                                                                                                                                    |       | 1 EA  | 1 EA  | 1 EA  |
|                                                                                                                                    |       | 4     | 4     | 4     |
|                                                                                                                                    |       | 6.50  | 7.50  | 8.50  |

NOTE: "X" AREAS INDICATE ITEMS NOT AVAILABLE



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| Candle Accessories                 |         |       |     |            |             |
|------------------------------------|---------|-------|-----|------------|-------------|
| Description                        | #       | U/M   | QTY | UNIT PRICE | TOTAL PRICE |
| VOTIVES                            |         |       |     |            |             |
| Clear Oyster Glass                 | 991312  | DZ    |     | 26.00      |             |
| Clear Straight Side Glass          | 993500  | 36/BX |     | 36.00      |             |
| Plainwall-Clear                    | 993000  | DZ    |     | 37.00      |             |
| Plainwall-Amber                    | 993009  | DZ    |     | 37.00      |             |
| Plainwall-Dark Blue                | 993079  | DZ    |     | 37.00      |             |
| Plainwall-Dark Green               | 993069  | DZ    |     | 37.00      |             |
| Plainwall-Ruby                     | 993068  | DZ    |     | 37.00      |             |
| TEALIGHTS                          |         |       |     |            |             |
| Lotus Glass Holder                 | 9998003 | EA    |     | 10.00      |             |
| Small Geo Reversible Holder        | 9998006 | EA    |     | 11.00      |             |
| Tall Geo Reversible Holder         | 9998007 | EA    |     | 11.00      |             |
| Gem Reversible Holder              | 9998008 | EA    |     | 9.00       |             |
| DINNER                             |         |       |     |            |             |
| Glass Holder                       | 9996005 | EA    |     | 4.00       |             |
| Small Pewter Holder                | 9996001 | EA    |     | 17.00      |             |
| Medium Pewter Holder               | 9996003 | EA    |     | 21.00      |             |
| Large Pewter Holder                | 9996002 | EA    |     | 26.00      |             |
| Small Dual Purpose Glass Holder    | 9998005 | EA    |     | 8.00       |             |
| * Medium Dual Purpose Glass Holder | 9998004 | EA    |     | 13.00      |             |
| PILLAR                             |         |       |     |            |             |
| Bubble Glass Hurricane - Large     | 9995002 | EA    |     | 52.00      |             |
| Bubble Glass Hurricane - Medium    | 9995001 | EA    |     | 48.00      |             |
| Glass Pillar Plate                 | 9996004 | EA    |     | 4.00       |             |
| ACCESSORIES                        |         |       |     |            |             |
| Brass Snuffer                      | 9997005 | EA    |     | 9.00       |             |
| Nickel Snuffer                     | 9997006 | EA    |     | 9.00       |             |
| Acrylic Candle Shaver              | 9997004 | EA    |     | 3.00       |             |
| Wick Trimmer & Dipper Gift Set     | 9997003 | EA    |     | 20.00      |             |
| Wick Dipper Nickle Finish          | 9997001 | EA    |     | 8.00       |             |
| Wick Trimmer Stainless Steel       | 9997000 | EA    |     | 13.00      |             |

★ WHILE SUPPLIES LASTS



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**Unscented**

| Description                     | U/M     | #       | QTY | UNIT PRICE | TOTAL PRICE | Price Per Count |
|---------------------------------|---------|---------|-----|------------|-------------|-----------------|
| 10 HR VOTIVE UNSCENTED 12S      | DZ      | 10117U  |     | 7.00       |             | 7.00            |
| 10 HR VOTIVE UNSCENTED18S       | BX      | 11117U  |     | 10.00      |             | 10.00           |
| 20 HR VOTIVE UNSCENTED          | BX/18   | 115U    |     | 25.00      |             | 25.00           |
| TEALIGHT 4HR. CLEAR CUP         | BX/8    | 131015  |     | 6.50       |             | 6.50            |
| TEALIGHT 4 HR. CLEAR CUP - BULK | BX/ 250 | 131015B |     | 149.00     |             | .60             |
| TEALIGHT TIN CUP 4HR. - BULK    | BX/ 250 | 300B    |     | 129.00     |             | .52             |
| VOTIVE 4HR/BULK 576 PIECES      | CS      | 04A     |     | 120.00     |             | .21             |
| VOTIVE 6HR/BULK 576 PIECES      | CS      | 06A     |     | 130.00     |             | .23             |
| VOTIVE 8HR/BULK 576 PIECES      | CS      | 08A     |     | 145.00     |             | .25             |
| VOTIVE 10HR/BULK 288 PIECES     | CS      | 10A     |     | 85.00      |             | .30             |
| VOTIVE 15HR/BULK 144 PIECES     | CS      | 15A     |     | 63.00      |             | .44             |
| VOTIVE 20HR/BULK 90 PIECES      | BX/90   | 46A90   |     | 85.00      |             | .94             |

**Fixtures**

| #                                      | U/M | QTY | UNIT PRICE | TOTAL PRICE |
|----------------------------------------|-----|-----|------------|-------------|
| <b>HONEYBEE 48" DISPLAY</b>            |     |     |            |             |
| EXPLEGDISPLAY1                         | EA  |     | 1500.00    |             |
| <b>HONEYBEE 48" ADDITIONAL SHELVES</b> |     |     |            |             |
| EXPLEGDISPLAYSHELF                     | EA  |     | 125.00     |             |
| <b>3 HONEYCOMB ACCENT DISPLAY</b>      |     |     |            |             |
| EXPHCDISPLAY                           | EA  |     | 265.00     |             |
| <b>ROOT CRATE</b>                      |     |     |            |             |
| EXP2019CRATE                           | EA  |     | 80.00      |             |

Honeybee 48" Display includes 7 adjustable shelves

**Crate Programs**

| PROGRAMS                 | PROMOCODE#      | U/M | QTY | UNIT PRICE | TOTAL PRICE |
|--------------------------|-----------------|-----|-----|------------|-------------|
| SEEKING BALANCE CRATE    | 03PROMOCBS      | EA  |     | 644.00     |             |
| SEEKING BALANCE HUTCH    | 03PROMOSB48     | EA  |     | 4368.00    |             |
| SUMMER COLLECTION        | 03PROMOSUMMER   | EA  |     | 561.00     |             |
| CLASSICS BY ROOT CANDLES | 03PROMOCLASSIC  | EA  |     | 325.50     |             |
| ELEMENTS COLLECTION      | 03PROMOELEMENT  | EA  |     | 330.00     |             |
| COMFORTS OF HOME         | 03PROMOCOMFORTS | EA  |     | 687.50     |             |
| WINTER COLLECTION        | 03PROMOVAL      | EA  |     | 561.00     |             |
| SPRING COLLECTION        | 03PROMOCMOM     | EA  |     | 561.00     |             |

**POP**

|                            | U/M   | #      | QTY | UNIT PRICE | TOTAL PRICE |
|----------------------------|-------|--------|-----|------------|-------------|
| CANDLE CATALOG             | EA    | 03CAT  |     | N/C        |             |
| ORDER FORM SINGLE SHEET    | EA    | 03OFS  |     | N/C        |             |
| ACRYLIC BURN GUIDE HOLDER  | EA    | 999020 |     | N/C        |             |
| BURNGUIDE/HISTORY BROCHURE | 50/PK | 999092 |     | 10.00      |             |

**Specialty & Miscellaneous**

| SPECIALTY       | U/M   | #    | QTY | UNIT PRICE | TOTAL PRICE |
|-----------------|-------|------|-----|------------|-------------|
| CANDLE FAST     | BX/50 | 9984 |     | 75.00      |             |
| 32 OZ. WAX RMVR | EA    | 9988 |     | 22.00      |             |

NOTE : Crate Program details are available on the Root Retail Portal([www.rootretailportal.com](http://www.rootretailportal.com))